## GM Global Sales: January - September 2017

| Region | Quarter 3 |  |  | Calendar Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | YOY <br> Change | Pct Change | Total Sales | YOY Change | Pct Change |
| GM North America | 924,622 | 5,372 | 0.6\% | 2,619,172 | $(8,922)$ | (0.3\%) |
| GM Europe | 83,183 | $(190,970)$ | (69.7\%) | 683,984 | $(213,198)$ | (23.8\%) |
| GM South America | 179,421 | 26,805 | 17.6\% | 487,466 | 65,521 | 15.5\% |
| GM International | 147,384 | $(23,353)$ | (13.7\%) | 465,331 | $(59,278)$ | (11.3\%) |
| China | 982,311 | 107,965 | 12.3\% | 2,748,139 | 58,582 | 2.2\% |
| Total | 2,316,921 | $(74,181)$ | (3.1\%) | 7,004,092 | $(157,295)$ | (2.2\%) |
|  |  | Quarter 3 |  | Calendar Year-to-Date |  |  |
| Sales by Brand | Total Sales | YOY Change | Pct Change | Total Sales | YOY Change | Pct Change |
| Chevrolet | 1,074,229 | 40,346 | 3.9\% | 2,988,278 | 21,659 | 0.7\% |
| Buick | 366,409 | 11,624 | 3.3\% | 1,012,431 | $(18,335)$ | (1.8\%) |
| GMC | 175,236 | 10,635 | 6.5\% | 500,970 | 23,459 | 4.9\% |
| Cadillac | 92,341 | 12,028 | 15.0\% | 256,584 | 45,553 | 21.6\% |
| Opel/Vauxhall | 84,272 | $(194,405)$ | (69.8\%) | 692,227 | $(219,417)$ | (24.1\%) |
| Holden | 23,676 | $(3,293)$ | (12.2\%) | 72,921 | $(8,279)$ | (10.2\%) |
| Baojun | 248,809 | 99,801 | 67.0\% | 640,207 | 162,181 | 33.9\% |
| Wuling | 236,147 | $(56,651)$ | (19.3\%) | 800,612 | $(168,011)$ | (17.3\%) |
| All Others | 15,802 | 5,734 | 57.0\% | 39,862 | 3,895 | 10.8\% |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations because we do not sell vehicles in those markets.

