UNITED STATES

SECURITIES AND EXCHANGE COMMISSION<br>Washington, DC 20549-1004

## FORM 8-K

## CURRENT REPORT <br> PURSUANT TO SECTION 13 OR 15(d) OF <br> THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) May 1, 2012

## GENERAL MOTORS COMPANY

(Exact Name of Registrant as Specified in its Charter)

| DELAWARE <br> (State or other jurisdiction of <br> incorporation) | $\mathbf{0 0 1 - 3 4 9 6 0}$ | $\mathbf{2 7 - 0 7 5 6 1 8 0}$ |
| :---: | :---: | :---: |
| (I.R.S. Employer |  |  |
| Identification No.) |  |  |

300 Renaissance Center, Detroit, Michigan
48265-3000
(Address of Principal Executive Offices)
(Zip Code)
(313) 556-5000
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 8.01 Other Events

 Signature Index to ExhibitsSales Release and Charts Dated May 1, 2012

## ITEM 8.01 Other Events

On May 1, 2012, General Motors Company (GM) issued a news release announcing April sales. The release and charts are attached as Exhibit 99.1.

## EXHIBIT

| Exhibit | $\underline{\text { Description }}$ | Method of Filing |
| :--- | :--- | :--- |
| Exhibit 99.1 | Sales Release and Charts <br> Dated May 1, 2012 | Attached as Exhibit |

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS COMPANY (Registrant)
/s/ Nick S. Cyprus

GENERAL MOTORS COMPANY

For Release: Tuesday, May 1, 2012, 10 a.m. EDT

## GM Reports April Sales of 213,387 Vehicles, Increases 2012 Sales Outlook

DETROIT - General Motors Co. (NYSE: GM) today reported April sales of 213,387 vehicles in the United States. Retail sales were essentially equal to April 2011. GM's fleet sales declined 25 percent due to the timing of rental customer deliveries, as previously indicated.
As a result, total sales were down 8 percent.
Based on higher than expected first quarter industry sales and expectations that the U.S. economy will continue to grow, GM is increasing its full-year light vehicle sales forecast to 14.0 million - 14.5 million units from 13.5 million - 14.0 million units.
"We expect gradual improvement in the economy going forward," said Don Johnson, vice president, U.S. Sales Operations. "Over time, strength in the manufacturing sector and strong retail sales will lead to more job creation. That will help more consumers put the recession behind them, gain even more confidence and drive vehicle sales higher for both the industry and GM."

GM's two newest vehicles, the Chevrolet Sonic and the Buick Verano, continue to perform well.
Chevrolet Sonic sales were 38 percent higher than the vehicle it replaced. Buick Verano sales reached 2,989 units and have increased each month since it went on sale in late November 2011. In addition, Chevrolet Volt sales of 1,462 units were strong nationally but limited by availability of vehicles in California, where GM is launching a model that qualifies for high-occupancy vehicle lane access.

Other highlights include a 7 percent year-over-year increase for the Cadillac CTS sedan, a 20 percent increase for the GMC Sierra, a 9 percent increase for the GMC Terrain, a 5 percent sales increase for the Chevrolet Silverado and a 7 percent increase for the Chevrolet Equinox.

On a selling-day adjusted basis, GM total sales were up 3 percent and retail sales were up 12 percent. On the same basis, Chevrolet retail sales were up 13 percent, Buick retail sales were up 8 percent, GMC retail sales were up 17 percent and Cadillac retail sales were essentially equal to a year ago. There were three fewer selling days in April 2012 than a year ago.

| 2012 <br> Highlights | April Total <br> Sales | Total Change vs. <br> April 2011 | April Retail <br> Sales | Retail Change <br> vs. April 2011 | Retail Change vs. <br> April 2011 (selling <br> days adjusted) | CYTD <br> Sales | CYTD Change <br> vs. 2011 | CYTD Retail Sales | CYTD <br> Retail Change <br> vs. 2011 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chevrolet | 155,487 | $(8.4 \%)$ | 105,702 | $0.2 \%$ | $12.7 \%$ | 603,621 | $3.0 \%$ | 406,919 | $0.5 \%$ |
| GMC | 32,603 | $4.5 \%$ | 27,524 | $4.4 \%$ | $17.4 \%$ | 124,487 | $2.0 \%$ | 107,052 | $(0.2 \%)$ |
| Buick | 15,446 | $(16.1 \%)$ | 13,529 | $(3.9 \%)$ | $8.1 \%$ | 52,782 | $(16.4 \%)$ | 48,905 | $(4.9 \%)$ |
| Cadillac | 9,851 | $(25.0 \%)$ | 9,525 | $(11.4 \%)$ | $(0.3 \%)$ | 40,817 | $(23.9 \%)$ | 39,377 | $(13.7 \%)$ |
| Total GM | 213,387 | $(8.2 \%)$ | 156,280 | $(0.2 \%)$ | $12.2 \%$ | 821,707 | $(0.4 \%)$ | 602,253 | $(1.1 \%)$ |


| Inventory | Units @ <br> March 31, 2012 | Days Supply (selling days <br> adjusted) | Units @ <br> April 30, 2012 | Days Supply (selling days <br> adjusted) |
| :---: | :---: | :---: | :---: | :---: |
| All Vehicles | 713,008 | 86 | 701,389 | 79 |
| Full-size Pickups | 231,594 | 124 | 226,585 | 121 |


| Industry Sales | April SAAR (est.) | Q1 2012 SAAR | Full Year 2012 (est.) |
| :---: | :---: | :---: | :---: |
| Light Vehicles | 14.2 million -14.5 million | 14.6 million | 14.0 million -14.5 million |

General Motors Co. (NYSE:GM, TSX: GMM) and its partners produce vehicles in 30 countries, and the company has leadership positions in the world's largest and fastest-growing automotive markets. GM's brands include Chevrolet and Cadillac, as well as Baojun, Buick, GMC, Holden, Isuzu, Jiefang, Opel, Vauxhall and Wuling. More information on the company and its subsidiaries, including OnStar, a global leader in vehicle safety, security and information services, can be found at http://www.gm.com.

## CONTACT:

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## Forward-Looking Statements

In this press release and in related comments by our management, our use of the words "expect," "anticipate," "possible," "potential," "target," "believe," "commit," "intend,"

 results may differ materially due to a variety of important factors. Among other items, such factors might include: our ability to realize production efficiencies and to achieve



 factors, which we may revise or supplement in future reports to the SEC.

|  | April |  |  | (Calendar Year-to-Date) <br> January - April |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | \%Change Volume | 2012 | 2011 | \%Change Volume |
| Enclave | 5,000 | 5,230 | (4.4) | 15,950 | 19,675 | (18.9) |
| LaCrosse | 4,545 | 5,649 | (19.5) | 18,023 | 18,588 | (3.0) |
| Lucerne | 60 | 3,009 | (98.0) | 888 | 10,681 | (91.7) |
| Regal | 2,852 | 4,525 | (37.0) | 9,952 | 14,208 | (30.0) |
| Verano | 2,989 | - | ***.* | 7,969 | - | ***.* |
| Buick Total | 15,446 | 18,413 | (16.1) | 52,782 | 63,152 | (16.4) |
| CTS | 4,202 | 4,220 | (0.4) | 16,276 | 18,519 | (12.1) |
| DTS | 39 | 1,906 | (98.0) | 275 | 6,363 | (95.7) |
| Escalade | 908 | 970 | (6.4) | 3,914 | 4,964 | (21.2) |
| Escalade ESV | 543 | 628 | (13.5) | 2,420 | 2,608 | (7.2) |
| Escalade EXT | 141 | 135 | 4.4 | 535 | 604 | (11.4) |
| SRX | 3,998 | 4,380 | (8.7) | 17,290 | 18,339 | (5.7) |
| STS | 20 | 887 | (97.7) | 107 | 2,240 | (95.2) |
| XLR | - | 1 | ***.* | - | 2 | ***.* |
| Cadillac Total | 9,851 | 13,127 | (25.0) | 40,817 | 53,639 | (23.9) |
| Avalanche | 1,676 | 1,339 | 25.2 | 7,170 | 5,805 | 23.5 |
| Aveo | 6 | 4,645 | (99.9) | 48 | 12,859 | (99.6) |
| Camaro | 9,627 | 10,852 | (11.3) | 31,551 | 30,824 | 2.4 |
| Caprice | 174 | - | ***.* | 542 | - | ***.* |
| Captiva Sport | 3,493 | - | ***.* | 10,713 | - | ***.* |
| Cobalt | 1 | 37 | (97.3) | 4 | 679 | (99.4) |
| Colorado | 3,499 | 2,789 | 25.5 | 13,555 | 10,160 | 33.4 |
| Corvette | 1,396 | 1,454 | (4.0) | 4,328 | 4,293 | 0.8 |
| Cruze | 18,205 | 25,160 | (27.6) | 75,288 | 75,365 | (0.1) |
| Equinox | 18,282 | 17,067 | 7.1 | 69,859 | 60,297 | 15.9 |
| Express | 6,599 | 5,885 | 12.1 | 22,266 | 21,030 | 5.9 |
| HHR | - | 6,222 | ***.* | 9 | 27,435 | ***.* |
| Impala | 14,965 | 21,071 | (29.0) | 65,342 | 70,612 | (7.5) |
| Kodiak 4/5 Series | ***.* | ***.* | ***.* | ***.* | ***.* | ***.* |
| Malibu | 21,906 | 24,701 | (11.3) | 80,456 | 73,446 | 9.5 |
| Silverado-C/K Pickup | 30,749 | 29,342 | 4.8 | 126,387 | 121,797 | 3.8 |
| Sonic | 6,387 | - | ***.* | 28,250 | - | ***.* |
| Suburban (Chevy) | 3,463 | 3,613 | (4.2) | 13,355 | 11,298 | 18.2 |
| Tahoe | 5,845 | 5,458 | 7.1 | 19,678 | 22,651 | (13.1) |
| TrailBlazer | - | - | ***.* | - | 11 | ***.* |
| Traverse | 7,752 | 9,666 | (19.8) | 29,443 | 36,034 | (18.3) |
| Volt | 1,462 | 493 | 196.6 | 5,377 | 1,703 | 215.7 |
| Chevrolet Total | 155,487 | 169,794 | (8.4) | 603,621 | 586,299 | 3.0 |
| Acadia | 6,087 | 6,912 | (11.9) | 23,236 | 26,600 | (12.6) |
| Canyon | 787 | 619 | 27.1 | 3,851 | 2,843 | 35.5 |
| Envoy | - | - | ***.* | - | 1 | ***.* |
| Savana | 2,342 | 2,784 | (15.9) | 7,380 | 5,475 | 34.8 |
| Sierra | 12,598 | 10,523 | 19.7 | 47,270 | 44,468 | 6.3 |
| Terrain | 7,839 | 7,205 | 8.8 | 30,035 | 27,065 | 11.0 |
| Topkick 4/5 Series | ***.* | ***.* | ***.* | ***.* | ***.* | ***.* |
| Topkick 6/7/8 Series | ***.* | ***.* | ***.* | ***.* | ***.* | ***.* |
| Yukon | 1,762 | 1,937 | (9.0) | 7,879 | 9,501 | (17.1) |
| Yukon XL | 1,188 | 1,224 | (2.9) | 4,836 | 6,040 | (19.9) |
| GMC Total | 32,603 | 31,204 | 4.5 | 124,487 | 121,993 | 2.0 |
| GM Vehicle Total | 213,387 | 232,538 | (8.2) | 821,707 | 825,083 | (0.4) |

* 24 selling days for the April period this year and 27 for last year.

