# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549-1004

# **FORM 8-K**

**CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF **THE SECURITIES EXCHANGE ACT OF 1934** 

Date of Report (Date of earliest event reported) August 3, 2009

# **GENERAL MOTORS COMPANY**

(Exact Name of Company as Specified in its Charter)

333-160471 (Commission File Number)

DELAWARE (State or other jurisdiction of incorporation)

27-03832222 (I.R.S. Employer Identification No.)

300 Renaissance Center, Detroit, Michigan (Address of Principal Executive Offices)

(313) 556-5000

(Company's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the company under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 

48265-3000 (Zip Code)

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# ITEM 7.01. REGULATION FAIR DISCLOSURE

On August 3, 2009 General Motors Company (GM) issued a news release announcing July sales. The release and charts are attached as Exhibit 99.1.

# ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

# EXHIBIT

<u>Exhibit</u> Exhibit 99.1

 Description

 0.1
 Sales Release and Charts Dated August 3, 2009

Method of Filing Attached as Exhibit

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:

Date: August 4, 2009

GENERAL MOTORS COMPANY (Company)

> /s/ NICK S. CYPRUS Nick S. Cyprus Controller and Chief Accounting Officer





For Release: 1:45 p.m. ET August 3, 2009 General Motors Company

GM Communications Detroit, Mich., USA media.gm.com

#### GM July Sales Total 189,443; Highest Retail Sales in Ten Months Chevy Retail Up 1 Percent

- July month-over-month retail sales increase led by core brands: Chevrolet, GMC, Buick and Cadillac which were up 12 percent collectively compared with June
- · Chevrolet led by the Camaro and the all-new Equinox had a year-over-year retail sales improvement
- All-new model pushes Chevrolet Equinox sales up 78 percent compared with July 2008
- CARS (Cash for Clunkers) program driving showroom traffic to GM's strong portfolio of fuel-efficient new vehicles; Chevrolet Aveo total sales up 124
  percent, crossovers Equinox and HHR up 164 and 36 percent respectively, Cobalt up 38 percent. GMC Canyon and Chevrolet Colorado mid-pickup sales
  climb 38 percent compared with June

**DETROIT** – General Motors dealers in the United States delivered 189,443 total vehicles in July, resulting in a month-over-month sales increase. The July total, when compared with a strong July last year and lower fleet sales this year, was down 19 percent compared with a year ago. Retail sales were down 9 percent while fleet sales declined 47 percent. However, when comparing GM's strong July retail sales with June, volume was up nearly 12,000 vehicles. Large pickup retail sales began to recover in July with a 16 percent increase compared with June, driving total GM truck retail sales improvements of 12 percent when compared with the prior month.

"Our performance is being driven by the outstanding products in our core Chevrolet, GMC, Cadillac and Buick brands. While still challenging, the market is firming and GM sales are still tracking ahead of what we projected in our reinvention plan," said Mark LaNeve, vice president, U.S. sales. "In July we are projecting our retail market share to exceed our year-ago performance. From great new products, like our Cadillac SRX and CTS Sport Wagon, Chevrolet Camaro and Equinox, to attractive financing and new leasing opportunities and to the Cash-for-Clunkers program that helps reduce the cost to buy a new vehicle – customers have unprecedented opportunities to get into a new GM car or truck. We anticipate an additional sales lift in August if Congress approves more funding for the wildly-popular Cash-For-Clunkers economic recovery program."

MORE

Compared with last July, GM overall sales declined 45,741 vehicles driven largely by a planned reduction in fleet sales of 30,423 vehicles (down 47 percent). This drop in fleet sales was a direct result of a strategic decision to tightly control production and inventories that better enable GM dealers to reduce their stock of vehicles to align with market demand. Retail sales of 155,569 vehicles were down 9 percent. GM total truck sales in July were down 18 percent, and car sales of 83,736 were off 21 percent compared with a year ago. However, when compared with a year ago, GM total crossover sales of 39,937 were up 6 percent, driven by the strong performance of Chevrolet Traverse which contributed more than 6,600 sales.

When compared with June's retail performance, there were several product highlights in GM's core brands to note:

- Chevrolet Aveo, Cobalt, Impala and Malibu contributed to a Chevrolet car retail increase of 8 percent. Chevrolet truck sales increased 27 percent, led by increases by Silverado, Suburban, Avalanche, Colorado, HHR and Equinox.
- GMC sales increased 8 percent, led by Sierra, Canyon and Yukon XL.
- Cadillac Escalade ESV sales increased 32 percent while Escalade sales increased 3 percent.

"Assuming the Cash-For-Clunkers program stays in place, we look to continue this positive momentum in August," LaNeve said. "We offer twice as many vehicles that qualify for the Cash-For-Clunkers program than any other manufacturer – vehicles such as Chevrolet Aveo, Cobalt, Malibu, HHR, Silverado and GMC Sierra. Additionally, we have the best selection of crossovers in the industry with Chevrolet Traverse, GMC Acadia, Buick Enclave, and the all-new GMC Terrain, Chevrolet Equinox and Cadillac SRX. Clearly, GM dealers have the cars and trucks that customers demand."

A total of 1,487 GM hybrid vehicles were delivered in the month. So far, in 2009, GM has delivered 9,836 hybrid vehicles.

Non-core brand sales declined when compared with June as Pontiac dipped 7 percent; Saturn was down 21 percent, and HUMMER and Saab declined 26 percent.

MORE

GM inventories dropped compared with a year ago, and dipped below the half-million mark as planned, to historically low levels. In July, GM dealers had an average 76 day supply of vehicles. At the end of July, about 466,000 vehicles were in stock, down about 281,000 vehicles (or 38 percent) compared with last year, and down approximately 20 percent compared with June. There were about 202,000 cars and 264,000 trucks (including crossovers) in inventory at the end of July.

### **GM Certified Sales**

GM Certified Used Vehicles, Saturn Certified Pre-Owned Vehicles, Cadillac Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, combined sold 29,211 vehicles.

GM Certified Used Vehicles posted July sales of 25,441 vehicles, down 29 percent from July 2008. Saturn Certified Pre-Owned Vehicles sold 829 vehicles, down 29 percent. Cadillac Certified Pre-Owned Vehicles sold 2,383 vehicles, down 35 percent. Saab Certified Pre-Owned Vehicles sold 371 vehicles, down 52 percent. HUMMER Certified Pre-Owned Vehicles posted an increase with 187 vehicles sold, up 16 percent.

"We are confident in the new GM and are committed more than ever to sell our comprehensive line-up of cars, trucks, SUVs and crossovers, whether new or used. Our Certified Used Vehicles offer a worry-free purchasing experience – a tremendous value to our customers," LaNeve said. "GM's national network of dealers will continue to honor warranties on current and future General Motors Certified Used/Pre-Owned vehicles, which demonstrates the durability and reliability of our products. GM Certified offers wide-ranging and long-term warranties such as the 12-month/12,000 mile bumper-to-bumper warranty and the industry-leading 100,000 mile/five-year (whichever comes first) limited powertrain warranty on the largest selection of Certified Used vehicles in the industry."

# GM North America Reports July 2009 Production; Initial Q3 2009 Production Forecast at 535,000 Vehicles, a significant improvement from Q1 and Q2 2009 levels.

In July, GM North America produced 102,000 vehicles (39,000 cars and 63,000 trucks). This is down 136,000 vehicles or 57 percent compared with July 2008 when the region produced 238,000 vehicles (116,000 cars and 122,000 trucks). (Production totals include joint venture production of 11,000 vehicles in July 2009 and 14,000 vehicles in July 2008.)

MORE

The region's 2009 third-quarter production forecast is initially set at 535,000 vehicles (210,000 cars and 325,000 trucks), which is down about 42 percent compared with a year ago. GM North America built 915,000 vehicles (436,000 cars and 479,000 trucks) in the third-quarter of 2008. However, Q3 2009 production volumes have substantially increased versus Q1 and Q2 2009 production volumes of 371,000 (up 44 percent) and 395,000 (up 35 percent), respectively.

About General Motors: General Motors Company, one of the world's largest automakers, traces its roots back to 1908. With its global headquarters in Detroit, GM employs 235,000 people in every major region of the world and does business in some 140 countries. GM and its strategic partners produce cars and trucks in 34 countries, and sell and service these vehicles through the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, Opel, Vauxhall and Wuling. GM's largest national market is the United States, followed by China, Brazil, the United Kingdom, Canada, Russia and Germany. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. General Motors Company acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other press materials refer to operations of the old General Motors Corporation. More information on the new General Motors Company can be found at <u>www.gm.com</u>.

Contact: John McDonald General Motors Company 313-667-3714 (office) 313-418-2139 (mobile) john.m.mcdonald@gm.com

# General Motors dealers in the United States reported the following deliveries:

*S/D Curr: 26		Jul	y	(Calendar Year-to-Date) January - July				
*S/D Prev: 26	2009	2008	% Chg Volume	%Chg per S/D	2009	2008	%Chg Volume	
Vehicle Total	189,443	235,184	-19.4	-19.4	1,143,799	1,840,126	-37.8	
Car Total	83,376	105,335	-20.8	-20.8	485,906	794,842	-38.9	
Light Truck Total	104,780	128,005	-18.1	-18.1	649,768	1,027,733	-36.8	
Light Vehicle Total	188,156	233,340	-19.4	-19.4	1,135,674	1,822,575	-37.7	
Truck Total	106,067	129,849	-18.3	-18.3	657,893	1,045,284	-37.1	

GM Vehicle Deliveries by Marketing Division

	2009	2008	%Chg Volume	%Chg per S/D	2009	2008	%Chg Volume
Buick Total	7,099	10,013	-29.1	-29.1	54,322	81,176	-33.1
Cadillac Total	6,171	13,022	-52.6	-52.6	54,754	101,731	-46.2
Chevrolet Total	124,948	137,823	-9.3	-9.3	721,880	1,102,488	-34.5
GMC Total	21,860	27,447	-20.4	-20.4	140,331	224,667	-37.5
HUMMER Total	799	1,877	-57.4	-57.4	6,990	18,035	-61.2
Pontiac Total	22,024	25,373	-13.2	-13.2	110,818	178,127	-37.8
Saab Total	574	2,026	-71.7	-71.7	5,960	14,094	-57.7
Saturn Total	5,968	17,603	-66.1	-66.1	48,744	119,808	-59.3
GM Vehicle Total	189,443	235,184	-19.4	-19.4	1,143,799	1,840,126	-37.8

GM Car Deliveries by Marketing Division

	2009	2008	%Chg Volume	%Chg per S/D	2009	2008	%Chg Volume
Buick Total	3,302	6,086	-45.7	-45.7	29,603	54,911	-46.1
Cadillac Total	3,711	8,630	-57.0	-57.0	36,754	67,267	-45.4
Chevrolet Total	52,463	55,506	-5.5	-5.5	293,442	443,422	-33.8
Pontiac Total	21,133	23,689	-10.8	-10.8	102,947	164,422	-37.4
Saab Total	483	1,621	-70.2	-70.2	4,334	11,773	-63.2
Saturn Total	2,284	9,803	-76.7	-76.7	18,826	53,047	-64.5
GM Car Total	83,376	105,335	-20.8	-20.8	485,906	794,842	-38.9

GM Light Truck Deliveries by Marketing Division

	2009	2008	%Chg Volume	%Chg per S/D	2009	2008	%Chg Volume
Buick Total	3,797	3,927	-3.3	-3.3	24,719	26,265	-5.9
Cadillac Total	2,460	4,392	-44.0	-44.0	18,000	34,464	-47.8
Chevrolet Total	72,054	81,572	-11.7	-11.7	424,693	652,196	-34.9
GMC Total	21,004	26,348	-20.3	-20.3	135,951	213,986	-36.5
HUMMER Total	799	1,877	-57.4	-57.4	6,990	18,035	-61.2
Pontiac Total	891	1,684	-47.1	-47.1	7,871	13,705	-42.6
Saab Total	91	405	-77.5	-77.5	1,626	2,321	-29.9
Saturn Total	3,684	7,800	-52.8	-52.8	29,918	66,761	-55.2
GM Light Truck Total	104,780	128,005	-18.1	-18.1	649,768	1,027,733	-36.8

\* Twenty-six selling days (S/D) for the July period this year and twenty-six for last year.

\*\* Effective August 2007, GM includes GMC & Chevrolet dealer deliveries of commercial vehicles distributed by American Isuzu Motors, Inc.

Global Market and Industry Analysis - Sales Reporting and Data Management

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# 2-1P GM Car Deliveries - (United States) July 2009

Balling Days (SD)         Balling Days (SD)			Ju			dar Year-to-l nuary - July		
IaGrossi       1468       2.061       -28.8       -28.8       11.410       23.231       -50.9         Luceme       1.834       4.025       -54.4       -54.4       18.193       31.660       -42.6         Buick Total       2.383       2.002       -6.068       -54.7       -54.7       29.03       54.41       -46.1         CTS       2.383       2.179       -58.7       -58.7       9.011       18.397       -51.0         STS       901       10       -37.3       -52       8.38       -66.8       4.272       10.79       -66.4         Aveo       49.01       7.215       -31.2       -31.2       36.29       8.38       -69.9         Cadilla Total       9.311       8.030       -77.0       57.0       <								
Luceme         1.834         4.025         5.44         5.44         18.193         31.680         4-2.6           Buick Total         3.300         6.006         4-57         -45.7         23.043         5.202         5.47         7.54.7         23.043         5.202         5.47         7.54.7         23.049         37.55         -38.4           DTS         301         2.107         5.8.7         -5.8.7         9.011         18.387         -51.0           STS         358         1.079         6.6.8         -6.6.8         -6.2.9         8.83         -6.90           Cadillac Total         3.711         8.620         -5.70         -36.74         67.267         -45.4           Aveo         4.961         7.113         0.0         ****         **2.50         0         ***           Camaro         7.113         0.0         ****         **2.50         0         ***         2.940         0         0         ***         2.940         0         0         ***         2.940         0         0         ***         2.310         0         0         0         0         0         0         0         0         0         0         0         0				ס סר	<b>ר</b> ס סר			E0 0
Buick Total $3,302$ $6,006$ $45.7$ $45.7$ $29,603$ $54,911$ $46.1$ CTS $2,383$ $5,262$ $5.47$ $-5.47$ $22,942$ $37,252$ $-38.4$ DTS $35.7$ $5.87$ $9,011$ $13,387$ $51.0$ STS $35.81$ $6.68$ $4.272$ $10,700$ $60.4$ XLR $69$ $110$ $-37.3$ $-52.7$ $838$ $-51.0$ Cadilla Total $3,711$ $6.630$ $57.0$ $57.7$ $57.6$ $67.267$ Camaro $7,113$ $0$ ***** $22,510$ $0$ ****Cobalt $9,435$ $16,410$ $42.5$ $-42.5$ $61,111$ $130,660$ $53.2$ Corvette $9,66$ $1,870$ $-48.3$ $-48.3$ $8,464$ $15,232$ $-38.7$ Malbu $15,339$ $16,637$ $-7.8$ $-7.8$ $9,116$ $152,220$ $-38.7$ Malbu $15,339$ $16,637$ $-7.8$ $-7.8$ $9,116$ $152,220$ $-38.7$ Malbu $55,506$ $55.5$ $55.9$ $293,442$ $443,442$ $-33.8$ G3 Wave $1000$ $0$ $****$ $0$ $13$ $****$ G6 $2,2723$ $2,665$ $2,22$ $2,7579$ $15,156$ $50.0$ G6 $8,193$ $13,261$ $-38.2$ $-38.2$ $43.843$ $43.7$ $42.7$ $43.422$ $33.8$ G3 Wave $1000$ $0$ $****$ $0$ $0$ $****$ $0$ $5.7$ $5.57$ $59,344$ <t< td=""><td></td><td></td><td></td><td></td><td></td><td>· · ·</td><td></td><td></td></t<>						· · ·		
CTS       2.383       5.262       -54.7       -54.7       2.242       37.252       -38.4         DTS       901       1,179       -58.7       -58.7       -58.7       9.011       18.387       -51.0         STS       398       1,079       -66.8       4.628       4.221       10.790       -60.4         XLR       69       110       -37.3       -37.3       529       838       -669         Cadilla Total							<u> </u>	
DTS       901       2,179       -58.7       9.011       18,387       -6.04         STS       338       1,079       -66.8       4.272       10,790       -6.04         XLR       69       110       -37.3       529       383       -36.9         Cadillac Total       3.711       8.630       -57.0       -57.0       36.754       67.267       -45.4         Aveo       4.961       7.215       -31.2       -31.2       16.447       37.697       -55.3         Camaro       7.013       0       ****       ****       22.510       0       ****         Cobalt       9.435       16.410       42.5       -42.5       61.111       130.660       -53.2         Corvette       966       1.870       +8.3       8.464       16.824       -99.1         StR       0       0       6****       ****       6       696       -99.1         StR       0       0       0       0       ****       6       696       -99.1         StR       0       0       0       0       ****       6       696       -99.1         StR       0       0       0       *****<						<u> </u>		
STS       358       1,079       -6.6       -6.68       -2,72       10,790       -6.04         XLR       69       110       -37,31       3,373       529       8.88       -6.90         Cadillac Total       3,711       6,830       -57,0       -57,0       57,0       57,0       -57,0       -57,3       -55,3         Camaro       7,113       0       ****       ****       22,510       0       ****         Cobalt       9,435       16,410       -42,5       -42,5       -42,5       -11,11       10,600       -53,23         Corvette       966       1,870       -48,3       -48,3       8,44       16,824       -49,7         Impala       14,649       13,368       9,6       9,6       9,336       15,21,21,33       337         Maltivu       15,339       16,637       -7,8       -7,8       9,116       10,521,21,21,33       338       132,61       -35,5       -5,5       29,344       443,422       -38,8         GS       2,727       2,72       2,72       2,715       15,16       50,00       -6,66       -5,5       -5,5       29,344       443,422       -38,8       -38,43       -33,8       -33,8						,		
XLR       69       110       -37.3       -37.3       529       838       -36.9         Cadillac Total       3,711       6,630       -57.0       3-6,75.4       67,267       4-5.4         Aveo       4961       7,215       -31.2       -31.2       16,847       37,697       55.3         Camaro       7,113       0       ****       *****       22,510       0       ****         Cobalt       9,435       16,401       -42.5       61,111       13.0660       -53.2         Corvete       966       1,870       48.3       -48.3       -48.4       48.44       44.7         Malibu       15,339       16,637       -7.8       -7.8       9.168       152,220       -38.7         Malibu       15,339       16,637       -7.8       -7.8       9.168       152,220       -38.7         Monte Cado       0       6       9.336       152,320       -38.7         SR       0       0       6       9.336       152,320       -38.7         GAve       0       0       6       9.336       152,320       -38.7         GAve       0       0       ****       0       13 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td></t<>						,		
Cadillac Total         3,711         8,630         -57.0         36,754         67,267         -45.4           Aveo         4961         7,215         -31.2         -31.2         16,847         37,697         -55.3           Camaro         7,113         0         *****         22,510         0         ****           Cobalt         9,435         16,410         -42.5         61,111         130,660         -53.2           Corvette         966         1,870         -48.3         -48.3         8,464         16,824         -49.7           Impala         116,469         13,368         9.6         9.3336         152,320         -38.7           Malibu         15,333         16,637         -7.8         -7.8         91,168         105,212         -13.3           Monte Carlo         0         6         *****         0         13.2***         13.2         -38.2         29.15         0         ****           CS         2,2463         55.50         -5.5         293,42         434,22         33.8           G3 Wave         1,100         0         ****         2,315         0         ****           G6         8,193         13,261								
Aveo4.9617.215 $-3.12$ $-3.12$ $-6.847$ $37.697$ $-55.3$ Camaro7.1130******** $22.510$ 0****Cobalt9.43516.410 $-42.5$ $-42.5$ 6.1.11130.660 $-53.2$ Corvette9.661.870 $-48.3$ $-48.3$ $8.464$ 16.824 $-49.7$ Impala114.64913.3689.69.693.336152.320 $-38.7$ Malibu15,33916.637 $-7.8$ $-7.8$ 9.116105.212 $-13.3$ Monte Carlo06********013****Chevolet Total52.46355.56 $-5.5$ $-5.5$ $293.442$ $43.422$ $-33.8$ G3 Wave1,1000********013****G52.7232.6652.22.2 $7.579$ 15.156 $-50.7$ G82.4041.472 $63.3$ 63.318.9943 $-51.7$ G82.4041.472 $63.3$ 63.318.9943 $-51.7$ G82.4041.472 $63.3$ 63.338.113 $-58.8$ Vibe $60.46$ 4.50134.334.323.55726.911 $-12.5$ Pontiac Total2.1332.308 $-11.8$ $-10.8$ $10.257$ $-64.1$ $47.69$ 9.2X000********0 $-32.447$ $-58.8$ Vibe $60.46$ 4.50134.334.323.557								
Camaro       7,113       0       ****       22,510       0       ****         Cobalt       9435       16,410       -42.5       61,11       130,60       -53.2         Corvette       966       18,70       -48.3       8,444       16,824       -49.7         Impala       14,649       13,368       9.6       9.6       93,336       152,320       -38.7         Malibu       15,339       16,637       -7.8       9.16       105,212       -13.3         Monte Carlo       0       6       ****       ***       0       13       ****         SSR       0       0       ****       ****       10       13       ****         G4 Wave       1,100       0       ****       2,315       0       ****         G5       2,723       2,665       2.2       2,759       15,156       5.50         G6       8,103       13,261       -38.2       -38.2       47.81       98,943       -51.7         G7       Cad       8,103       13.261       -38.2       -38.2       47.81       98,943       -51.7         G7       Cad       2,404       1,472       63.3       63.3	Cadillac Total		8,630	-57.0	-57.0		67,267	
Cobalt       9,435       16,410       -42.5       -42.5       61,111       130,660       -53.2         Corvette       966       1,870       -48.3       -48.4       16,824       -49.7         Impala       14,649       13,368       9.6       9.36       152,320       -38.7         Malibu       15,39       16,637       -7.8       -7.8       9.168       105,212       -13.3         Monte Carlo       0       6       ****       6       696       99.1         StR       0       0       ****       6       696       99.1         G3 Wave       1,100       0       ****       1.3       84.42       -33.8         G3 Wave       1,100       0       ****       8.43       18.95       7.742       -35.5         G4       2,423       2,665       2.2       2.2       7.579       15.16       -50.0         G5       2,723       2,665       2.2       2.2       7.579       15.15       -50.0         G6       3,303       13,261       -38.2       -78.8       9.47       7.505       -96.7         Solstice       655       1,322       -46.8       3.339	Aveo	4,961	7,215	-31.2	-31.2		37,697	
Corvette       966       1,870       -48.3       9.48.3       9.46.4       16,824       -49.7         Impala       14,649       13,368       9.6       9.336       152,320       -38.7         Malibu       15,339       16,637       -7.8       -7.8       9.168       105,212       -13.3         Monte Carlo       0       6       ****       ****       6       6.666       -9.1         SSR       0       0       ****       ****       0       1.3       ****         Chevrolet Total       52,663       55.56       -5.5       293,42       43,422       -33.8         G3 Wave       1,100       0       ****       2,315       50.0       -5.5       293,42       43,422       -33.8         G5       2,22       2,2       7,579       15,156       -50.0<	Camaro		0	*** *	*** *	22,510	0	***.*
Impala       14,649       13,368       9.6       9.6       93,336       152,320       -38.7         Malibu       15,339       16,637       -7.8       -7.8       91,168       105,212       -13.3         Monte Carlo       0       6       ****       ****       6       6666       -99,1         SSR       0       0       0       ****       ****       0       13       ****         GA wave       1,100       0       ****       2,315       0       ****         GS       2,223       2,665       2.2       2.2       7,579       15,156       -50.0         GG       3,132       1,322       -38.2       47.815       98,943       -13.7         GB       2,404       1,472       63.3       63.3       18.095       7,742       13.37         GTO       0       0       ****       ***       0       5.2       ****         Gard Prix       12       558       -7.8       9.7.8       2.477       7.505       -9.67         Solstice       6,046       4,501       34.3       34.3       23.557       26.911       -12.5         Pontiac Total       9.2	Cobalt				-42.5			-53.2
Mailbu       15,339       16,637       -7.8       9.1,68       105,212       -1.3.3         Monte Carlo       0       6       ****       ****       6       606       -99.1         SSR       0       0       ****       ****       10       0       ****         Chevrolet Total       52,663       5.55       5.55       29.3,42       43.32       -3.8.2         G3 Wave       1,100       0       ****       7.51       5.15       9.9,15       6.00         G6       3.8.2       -7.8       9.1,68       1.9,10       0       ****       7.51       5.0       6.0       ****         G3 Wave       2,723       2,665       2.2       2.2       7,57       15,15       6.0         G6       3.012       1,324       1,324       1,324       -3.8.2       47,815       9.9,43       -5.1         G70       0       0       ****       ****       0       5.2       -7.2       7.0       13.3         Solstice       6,046       4,501       3.43       3.33       8,113       -5.8         Yobe       6,046       4,501       3.43       3.335       2.61.1       -5.1     <	Corvette							
Monte Carlo06***.****.*6696-99.1SSR00***.****.*013***.*Chevrolet Total52,46355,06-5.5-5.5293,442443,422-33.8G3 Wave1,1000***.****.*2,3150***.*G52,2732,6652.22.27,7915.16-5.00G68,19313,261-38.2-38.247,81598,943-51.7G82,4041,47263.363.318,0957,742133.7GTO00***.****.*05250-5.5Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.334.323,55726,911-12.5Pontia Total21,13323,689-10.8-10.8102,947164,422-37.49-2X00***.*03***.*03-58.0Saba Total4211,394-69.83,60110,025-64.14,50134.334.323,557-58.09-362227-72.7-72.77331,745-58.09-362227-72.7-72.77331,745-58.09-44831,621-70.2-70.24,33411,773-63.29-562227-72.7-72.77331	1		13,368				152,320	
SRR       0       0       ****       0       13       *****         Chevrolet Total       52,463       55,56       -5.5       293,442       443,422       -33.8         G3 Wave       1,100       0       ****       ****       2,315       0       *****         G5       2.2       2.2       7,579       15,156       -50.0       66       -50.0       66       -50.0       66       -50.0       66       -50.0       66       -50.0       67.0       -50.0       66       -50.0       66       -50.0       67.0       -50.0       66       -50.0       66       -50.0       67.0       -50.0       66       -50.0       67.0       67.0       -50.0       67.0       -50.0       67.0       -50.0       -50.0       66       -50.0       66.0       -50.0       67.0       -50.0       -5	Malibu	,	16,637			,		
Chevrolet Total52,46355,506-5.5293,442443,422-33.8G3 Wave1,1000***.****.*2,3150***.*G52,7232,6652.22.27,57915,156-50.0G68,19313,261-38.2-38.247,81598,943-51.7G82,4041,47263.363.318,0957,742133.7GTO00***.****.*052***.*Grand Prix1255897.8-97.82477,505-96.7Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.334.323,55726,911-12.5Pontiac Total21,13323,689-10.8-10.8102,947164,422-37.49-39-3-50.262227-72.777.277331,745-58.0Saab Total62227-72.7-72.77331,745-58.0Aura5581,555-64.1-64.14,7685.92.0-19.5Saab Total64.15581,555-64.1-64.14,7685.92.0-19.5ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047<				•	•			
G3 Wave1,1000********2,3150****G52,7232,6652.22.27,57915,156-50.0G68,19313,261-38.2-38.247,81598,943-51.7G82,4041,47263.363.318,0957,742133.7GTO00*********052****Grand Prix12558-97.82477,505-96.7Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.334.323,55726,911-12.5Pontiac Total21,13323,689-10.8-10.8102,947164,422-37.49-3-9.3-00********03****9-3-9.4-69.8.69.8.69.8.60.110,025-64.19-562227-72.7-72.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685,920-19.5ION04********12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82553.047-64.5	SSR	0	0	***.*	*** *	0	13	***.*
G5       2,723       2,665       2.2       2.2       2,757       15,156       -50.0         G6       8,193       13,261       -38.2       -38.2       47,815       98,943       -51.7         G8       2,404       1,472       63.3       63.3       18,095       7,742       133.7         GTO       0       0       ****       *****       0       52       ****         Grand Prix       12       558       -97.8       97.8       247       7,505       -96.7         Solstice       655       1,232       46.8       -46.8       3,339       8,113       -58.8         Vibe       6,046       4,501       34.3       23,557       26,911       -12.5         Pontiac Total       21,133       23,689       -10.8       102,947       164,422       -37.4         9-2X       0       0       ****       ***       0       3       ****         9-3       -90.8       -69.8       3,601       10,025       -64.1         9-2X       0       0       ****       12       3       ****         9-3       -90.8       -69.8       3,601       10,025       -64.1 </td <td>Chevrolet Total</td> <td>52,463</td> <td>55,506</td> <td>-5.5</td> <td>-5.5</td> <td>293,442</td> <td>443,422</td> <td>-33.8</td>	Chevrolet Total	52,463	55,506	-5.5	-5.5	293,442	443,422	-33.8
G68,19313,261-38.2-38.247,81598,943-51.7G82,4041,47263.363.318,0957,742133.7GTO00********052****Grand Prix12558-97.8-97.82477,505-96.7Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.323,55726,911-12.5Pontiac Total21,13323,689-10.8102,947164,422-37.49-30***.****.*03***.*9-300***.****.*03***.*9-3-5062227-7.7.77331,745-58.09-562227-7.7.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	G3 Wave	1,100	0	***.*	***.*	2,315	0	***.*
G82,4041,47263.363.318,0957,742133.7GTO00*********052****Grand Prix12558-97.8-97.82477,505-96.7Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.334.323,55726,911-12.5Pontiac Total21,13323,689-10.8-10.8102,947164,422-37.49-2X00***.****.*03***.*9-34211,394-69.8-69.83,60110,025-64.19-562227-72.7-72.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	G5	2,723	2,665	2.2	2.2	7,579	15,156	-50.0
GTO00********052****Grand Prix12558-97.8-97.82477,505-96.7Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.334.323,55726,911-12.5Pontiac Total21,13323,689-10.8102,947164,422-37.49-2X00********03****9-34211,394-69.8-69.83,60110,025-64.19-562227-72.7-72.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	G6	8,193	13,261	-38.2	-38.2	47,815	98,943	-51.7
Grand Prix12558-97.8-97.82477,50-96.7Solstice6551,232-46.8-46.83,3398,113-58.8Vibe6,0464,50134.334.323,55726,911-12.5Pontiac Total21,13323,689-10.8-10.8102,947164,422-37.49-2X00***.****.*03***.*9-34211,394-69.8-69.83,60110,025-64.19-562227-72.772.31,745-58.0Saab Total6381,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685.920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	G8	2,404	1,472	63.3	63.3	18,095	7,742	133.7
Solstice       655       1,232       -46.8       3,339       8,113       -58.8         Vibe       6,046       4,501       34.3       34.3       23,557       26,911       -12.5         Pontiac Total       21,133       23,689       -10.8       102,947       164,422       -37.4         9-2X       0       0       ***.*       ***       0       3       ***.*         9-3       -69.8       -69.8       3,601       10,025       -64.1         9-5       62       227       -72.7       733       1,745       -58.0         Saab Total       483       1,621       -70.2       4,334       11,733       -63.2         Astra       558       1,555       -64.1       -46.4       4,768       5,920       -19.5         Aura       1,415       7,202       -80.4       -80.4       12,076       40,140       -69.9         ION       0       4       ***.*       12       311       -96.1         Sky       311       1,042       -70.2       -70.2       1,970       6,676       -70.5         Saturn Total       2,284       9,803       -76.7       18,826       53,047       -	GTO	0	0	***.*	***.*	0	52	***.*
Vibe6,0464,50134.334.323,55726,911-12.5Pontiac Total21,13323,689-10.8-10.8102,947164,422-37.49-2X00***.****.*03***.*9-34211,394-69.8-69.83,60110,025-64.19-562227-72.7-72.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685,920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	Grand Prix	12	558	-97.8	-97.8	247	7,505	-96.7
Pontiac Total21,13323,689-10.8102,947164,422-37.49-2X00********03****9-34211,394-69.8-69.83,60110,025-64.19-562227-72.7-72.77331,745-58.0Saab Total4831,621-70.24,33411,773-63.2Astra5581,555-64.1-64.14,76859.20-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	Solstice	655	1,232	-46.8	-46.8	,	8,113	-58.8
9-2X00***.*03***.*9-34211,394-69.8-69.83,60110,025-64.19-562227-72.7-72.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685,920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	Vibe	6,046	4,501	34.3	34.3	23,557	26,911	-12.5
9-34211,394-69.8-69.83,60110,025-64.19-562227-72.772.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685,920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.**12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	Pontiac Total	21,133	23,689	-10.8	-10.8	102,947	164,422	-37.4
9-562227-72.77331,745-58.0Saab Total4831,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685,920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.**12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.718,82653,047-64.5	9-2X	0	0	***.*	***.*	0	3	***.*
Saab Total4831,621-70.2-70.24,33411,773-63.2Astra5581,555-64.1-64.14,7685,920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.**12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.718,82653,047-64.5	9-3	421	1,394	-69.8	-69.8	3,601	10,025	-64.1
Astra5581,555-64.1-64.14,7685,920-19.5Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	9-5	62	227	-72.7	-72.7	733	1,745	-58.0
Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	Saab Total	483	1,621	-70.2	-70.2	4,334	11,773	-63.2
Aura1,4157,202-80.4-80.412,07640,140-69.9ION04***.****.*12311-96.1Sky3111,042-70.2-70.21,9706,676-70.5Saturn Total2,2849,803-76.7-76.718,82653,047-64.5	Astra	558	1,555	-64.1	-64.1	4,768	5,920	-19.5
ION       0       4       ***.*       ***.*       12       311       -96.1         Sky       311       1,042       -70.2       -70.2       1,970       6,676       -70.5         Saturn Total       2,284       9,803       -76.7       18,826       53,047       -64.5	Aura	1,415		-80.4	-80.4	12,076	40,140	-69.9
Saturn Total         2,284         9,803         -76.7         -76.7         18,826         53,047         -64.5	ION			***.*	*** *		311	-96.1
Saturn Total         2,284         9,803         -76.7         -76.7         18,826         53,047         -64.5	Sky	311	1,042	-70.2	-70.2	1,970	6,676	-70.5
	Saturn Total	2,284	9,803	-76.7	-76.7		53,047	-64.5
	GM Car Total			-20.8	-20.8			

Global Market and Industry Analysis - Sales Reporting and Data Management

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# 3-1P GM Truck Deliveries - (United States) July 2009

		Ji	uly	(Calendar Year-to-Date) January - July			
Selling Days (S/D)	2009 26	<u>2008</u> 26	% Chg Volume	%Chg per S/D	2009 26	<u>2008</u> 26	%Chg Volume
Enclave	3,797	3,894	-2.5	-2.5	24,673	25,651	-3.8
Rainier	0	3	***.*	****	4	108	-96.3
Rendezvous	0	1	***.*	*** *	9	23	-60.9
Terraza	0	29	***.*	***.*	33	483	-93.2
Buick Total	3,797	3,927	-3.3	-3.3	24,719	26,265	-5.9
Escalade	1,068	1,775	-39.8	-39.8	8,617	14,103	-38.9
Escalade ESV	569	842	-32.4	-32.4	3,449	6,696	-48.5
Escalade EXT	175	329	-46.8	-46.8	1,431	2,730	-47.6
SRX	648	1,446	-55.2	-55.2	4,503	10,935	-58.8
Cadillac Total	2,460	4,392	-44.0	-44.0	18,000	34,464	-47.8
Chevy C/T Series	0	40	***.*	*** *	31	188	-83.5
Chevy W Series	71	157	-54.8	-54.8	454	1,108	-59.0
Colorado	3,911	4,989	-21.6	-21.6	20,819	37,340	-44.2
Equinox	10,834	6,095	77.8	77.8	35,985	48,196	-25.3
Express Cutaway/G Cut	1,269	877	44.7	44.7	6,919	7,591	-8.9
Express Panel/G Van	3,199	3,657	-12.5	-12.5	17,401	30,467	-42.9
Express/G Sportvan	254	982	-74.1	-74.1	7,006	8,733	-19.8
HHR	8,409	11,518	-27.0	-27.0	39,133	62,336	-37.2
Kodiak 4/5 Series	322	479	-32.8	-32.8	2,503	4,529	-44.7
Kodiak 6/7/8 Series	38	69	-44.9	-44.9	757	1,045	-27.6
Suburban (Chevy)	3,281	3,989	-17.7	-17.7	18,002	31,910	-43.6
Tahoe	4,178	7,732	-46.0	-46.0	36,393	59,925	-39.3
TrailBlazer	580	3,952	-85.3	-85.3	7,722	44,585	-82.7
Traverse	6,690	0	***.*	***.*	47,369	0	***.*
Uplander	111	2,258	-95.1	-95.1	1,527	35,969	-95.8
Avalanche	1,721	2,534	-32.1	-32.1	8,851	20,835	-57.5
Silverado-C/K Pickup	27,617	32,989	-16.3	-16.3	177,566	264,309	-32.8
Chevrolet Fullsize Pickups	29,338	35,523	-17.4	-17.4	186,417	285,144	-34.6
Chevrolet Total	72,485	82,317	-11.9	-11.9	428,438	659,066	-35.0
Acadia	4,974	5,397	-7.8	-7.8	32,334	43,666	-26.0
Canyon	1,146	1,311	-12.6	-12.6	6,343	9,995	-36.5
Envoy	410	1,070	-61.7	-61.7	4,055	14,029	-71.1
GMC C/T Series GMC W Series	66 360	32 278	106.3 29.5	106.3 29.5	308 1,138	319	-3.4 -33.7
Savana Panel/G Classic	473	710	-33.4	-33.4	3,264	1,716 5,931	-45.0
Savana Special/G Cut	209	1,239	-83.1	-33.4	4,423	7,156	-38.2
Savana/Rally	67		-5.6	-5.6	4,423 576	7,130	-21.0
Sierra		11,596	-9.8	-9.8	60,532	94,770	-36.1
Terrain	10,405	0	****	****	3	0	***.*
Topkick 4/5 Series	286	525	-45.5	-45.5	1,685	6,209	-72.9
Topkick 6/7/8 Series	144	264	-45.5	-45.5	1,249	2,437	-48.7
Yukon	1,636	3,087	-47.0	-47.0	15,989	22,942	-30.3
Yukon XL	1,624	1,867	-13.0	-13.0	8,432	14,768	-42.9
GMC Total	21,860		-20.4		140,331	224,667	-37.5

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# 3-1P GM Truck Deliveries - (United States) July 2009

		Ju	ly	(Caler J	ate)		
	2009	2008	% Chg Volume	%Chg per S/D	2009	2008	%Chg Volume
Selling Days (S/D)	26	26			26	26	
HUMMER H1	0	1	***.*	***.*	0	13	***.*
HUMMER H2	133	454	-70.7	-70.7	1,153	4,207	-72.6
HUMMER H3	482	1,422	-66.1	-66.1	4,327	13,815	-68.7
HUMMER H3T	184	0	***.*	***.*	1,510	0	***.*
HUMMER Total	799	1,877	-57.4	-57.4	6,990	18,035	-61.2
Montana SV6	0	0	***.*	***.*	0	64	***.*
Torrent	891	1,684	-47.1	-47.1	7,871	13,641	-42.3
Pontiac Total	891	1,684	-47.1	-47.1	7,871	13,705	-42.6
9-7X	91	405	-77.5	-77.5	1,626	2,321	-29.9
Saab Total	91	405	-77.5	-77.5	1,626	2,321	-29.9
Outlook	926	2,368	-60.9	-60.9	9,163	15,428	-40.6
Relay	0	6	***.*	***.*	12	155	-92.3
VUE	2,758	5,426	-49.2	-49.2	20,743	51,178	-59.5
Saturn Total	3,684	7,800	-52.8	-52.8	29,918	66,761	-55.2
GM Truck Total	106,067	129,849	-18.3	-18.3	657,893	1,045,284	-37.1

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# GM Production Schedule - 08/03/09

		GMNA					Total		<u>Memo: Jo</u> INA <sup>1</sup>	<u>int Venture</u> International <sup>5</sup>
Units 000s	Car <sup>1</sup>	Truck <sup>1</sup>	Total	GME <sup>2</sup>	GMLAAM <sup>3</sup>	GMAP <sup>4</sup>	Worldwide	Car	Truck	International
2009 Q3 #	210	325	535	276	226	<b>549</b>	1,586	7	30	389
O/(U) prior forecast	0	0	0	0	0	0	0	0	0	0
Units 000s	Car	GMNA Truck	Total	GME	GMLAAM	GMAP	Total Worldwide	<u>GM</u> Car	INA <sup>1</sup> Truck	International <sup>5</sup>
2003		<u>- much</u>	10111	Ginz	Gilland	Ginin	monuc	our	<u></u>	
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
СҮ	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
СҮ	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
СҮ	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr.	446	661	1,107	443	215	509	2,274	11	43	260
СҮ	1,821	2,828	4,649	1,806	830	1,896	9,181	58	199	966
2007										
1st Qtr.	399	664	1,063	511	222	544	2,340	15	35	287
2nd Qtr.	402	740	1,142	464	233	571	2,410	12	42	264
3rd Qtr.	367	653	1,020	396	251	489	2,156	11	39	252
4th Qtr.	358	684	1,042	457	253	627	2,380	11	45	323
СҮ	1,526	2,741	4,267	1,828	960	2,231	9,286	49	161	1,126
2008										
1st Qtr.	360	525	885	493	243	612	2,233	12	42	336
2nd Qtr.	382	452	834	495	276	619	2,224	20	36	320
3rd Qtr.	436	479	915	348	276	500	2,039	21	29	265
4th Qtr.	365	450	815	214	166	453	1,648	17	12	261
СҮ	1,543	1,906	3,449	1,550	961	2,184	8,144	70	119	1,182
2009										
1st Qtr.	116	255	371	267	185	507	1,330	11	8	363
2nd Qtr.	170	225	395	324	215	604	1,538	11	17	474
3rd Qtr. #	210	325	535	276	226	549	1,586	7	30	389

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

# Denotes estimate

# All Numbers may vary due to rounding

General Motors Company acquired operations from General Motors Corporation on July 10, 2009, and references to prior periods in this and other materials refer to operations of the old General Motors Corporation

GMNA includes joint venture production - HUMMER and CAMI units included in GMNA Truck and production historically classified as joint venture production - NUMMI units included in GMNA car

- <sup>2</sup> GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- GMLAAM includes GM Egypt joint venture from 2001 through current calendar year
- <sup>4</sup> GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- <sup>5</sup> International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT.
   Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.