

## GM Global Sales: January - December 2017

Region	Total Sales	Quarter 4		Calendar Year-to-Date		
		YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	956,904	(44,578)	(4.5%)	3,576,075	(53,501)	(1.5%)
GM Europe	631	(263,363)	(99.8%)	684,682	(476,494)	(41.0%)
GM South America	181,144	19,651	12.2%	668,835	85,397	14.6%
GM International	162,550	(33,064)	(16.9%)	629,959	(90,264)	(12.5%)
China	1,292,650	68,411	5.6%	4,040,789	126,993	3.2%
Total	2,593,879	(252,943)	(8.9%)	9,600,340	(407,869)	(4.1%)

Sales by Brand	Total Sales	Quarter 4		Calendar Year-to-Date		
		YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	1,154,198	(36,639)	(3.1%)	4,140,585	(16,871)	(0.4%)
Buick	411,850	7,205	1.8%	1,424,281	(11,130)	(0.8%)
GMC	186,036	2,276	1.2%	687,025	25,754	3.9%
Cadillac	99,799	512	0.5%	356,364	46,046	14.8%
Opel/Vauxhall	837	(267,845)	(99.7%)	693,383	(486,943)	(41.3%)
Holden	31,847	4,432	16.2%	104,768	(3,847)	(3.5%)
Baojun	356,422	79,004	28.5%	996,629	241,185	31.9%
Wuling	340,199	(43,411)	(11.3%)	1,141,451	(210,782)	(15.6%)
All Others	12,691	1,523	13.6%	55,854	8,719	18.5%

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.