## GM Global Sales: January - June 2016

| Region | Quarter 2 |  |  | Calendar Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | $\begin{gathered} \text { YOY } \\ \text { Change } \end{gathered}$ | Pct Change | Total Sales | YOY <br> Change | Pct Change |
| GM North America | 909,889 | $(54,956)$ | (5.7\%) | 1,708,838 | $(45,724)$ | (2.6\%) |
| GM Europe | 328,198 | 9,202 | 2.9\% | 639,373 | 28,645 | 4.7\% |
| GM South America | 137,057 | $(18,699)$ | (12.0\%) | 271,498 | $(63,906)$ | (19.1\%) |
| GM International | 172,464 | $(26,537)$ | (13.3\%) | 328,043 | $(70,033)$ | (17.6\%) |
| China | 846,824 | 89,441 | 11.8\% | 1,810,476 | 91,274 | 5.3\% |
| Total | 2,394,432 | $(1,549)$ | (0.1\%) | 4,758,228 | $(59,744)$ | (1.2\%) |
|  | Quarter 2 |  |  | Calendar Year-to-Date |  |  |
| Sales by Brand | Total Sales | $\begin{gathered} \text { YOY } \\ \text { Change } \end{gathered}$ | Pct Change | Total Sales | YOY <br> Change | Pct Change |
| Chevrolet | 1,029,182 | $(115,428)$ | (10.1\%) | 1,957,499 | $(253,698)$ | (11.5\%) |
| Buick | 343,351 | 77,249 | 29.0\% | 683,903 | 131,916 | 23.9\% |
| GMC | 165,751 | $(12,703)$ | (7.1\%) | 312,853 | $(10,347)$ | (3.2\%) |
| Cadillac | 68,004 | $(2,148)$ | (3.1\%) | 129,172 | $(1,945)$ | (1.5\%) |
| Opel/Vauxhall | 323,457 | 15,040 | 4.9\% | 632,550 | 39,663 | 6.7\% |
| Holden | 28,682 | $(1,588)$ | (5.2\%) | 54,231 | $(4,458)$ | (7.6\%) |
| Baojun | 124,679 | 54,761 | 78.3\% | 287,396 | 127,885 | 80.2\% |
| Wuling | 301,767 | $(13,791)$ | (4.4\%) | 682,511 | $(81,661)$ | (10.7\%) |
| All Others | 9,559 | $(2,941)$ | (23.5\%) | 18,113 | $(7,099)$ | (28.2\%) |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations; GM does not offer or sell cars in those countries.

