## FOURTH QUARTER 2019 GLOBAL SALES

## GENERAL MOTORS

	Quarter 4			Calo	Calendar Year-to-Date		
Region	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change	
GM North America	853,341	(64,052)	(7.0%)	3,367,374	(122,740)	(3.5%)	
GM Europe	290	(668)	(69.7%)	3,590	(266)	(6.9%)	
GM International	168,868	(7,974)	(4.5%)	584,520	28,033	5.0%	
China	836,174	(128,540)	(13.3%)	3,093,604	(551,440)	(15.1%)	
GM South America	175,669	(8,912)	(4.8%)	668,842	(21,355)	(3.1%)	
Total	2,034,342	(210,146)	(9.4%)	7,717,930	(667,768)	(8.0%)	
	Quarter 4			Calendar Year-to-Date			
		Quarter 4		Calc	endar Year-to-I	Date	
Sales by Brand	Total Sales	Quarter 4 YOY Change	Pct Change		endar Year-to-I YOY Change		
Sales by Brand Chevrolet	Total Sales 1,006,819	_	Pct Change (9.0%)				
		YOY Change	<del> </del>	Total Sales	YOY Change	Pct Change	
Chevrolet	1,006,819	YOY Change (99,015)	(9.0%)	Total Sales 3,879,031	YOY Change (202,410)	Pct Change (5.0%)	
Chevrolet Buick	1,006,819 280,758	YOY Change (99,015) (42,411)	(9.0%) (13.1%)	Total Sales 3,879,031 1,076,695	YOY Change (202,410) (171,833)	(5.0%) (13.8%)	
Chevrolet Buick GMC	1,006,819 280,758 171,771	YOY Change (99,015) (42,411) (14,308)	(9.0%) (13.1%) (7.7%)	Total Sales 3,879,031 1,076,695 671,988	YOY Change (202,410) (171,833) 890	Pct Change (5.0%) (13.8%) 0.1%	
Chevrolet Buick GMC Cadillac	1,006,819 280,758 171,771 97,226	YOY Change (99,015) (42,411) (14,308) (5,661)	(9.0%) (13.1%) (7.7%) (5.5%)	Total Sales 3,879,031 1,076,695 671,988 390,458	YOY Change (202,410) (171,833) 890 8,337	(5.0%) (13.8%) 0.1% 2.2%	
Chevrolet Buick GMC Cadillac Holden	1,006,819 280,758 171,771 97,226 11,881	YOY Change (99,015) (42,411) (14,308) (5,661) (7,163)	(9.0%) (13.1%) (7.7%) (5.5%) (37.6%)	Total Sales 3,879,031 1,076,695 671,988 390,458 55,201	YOY Change (202,410) (171,833) 890 8,337 (18,597)	Pct Change (5.0%) (13.8%) 0.1% 2.2% (25.2%)	

(9.4%)

(210,146)

7,717,930

(667,768)

(8.0%)

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.

2,034,342

Total