
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT

**PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported) November 10, 2010

GENERAL MOTORS COMPANY

(Exact Name of Registrant as Specified in its Charter)

000-53930
(Commission
File Number)

DELAWARE
(State or other jurisdiction
of incorporation)

27-0756180
(I.R.S. Employer
Identification No.)

300 Renaissance Center, Detroit, Michigan
(Address of Principal Executive Offices)

48265-3000
(Zip Code)

(313) 556-5000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-
-

TABLE OF CONTENTS

[ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITIONS](#)

[ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS](#)

[SIGNATURES](#)

[INDEX TO EXHIBITS](#)

Charts Furnished to Securities Analysts

[Table of Contents](#)

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On November 10, 2010, charts were furnished to securities analysts in connection with GM's third quarter 2010 earnings release. The charts are attached as Exhibit 99.1.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

EXHIBITS

<u>Exhibits</u>	<u>Description</u>	<u>Method of Filing</u>
Exhibit 99.1	Charts Furnished to Securities Analysts	Attached as Exhibit

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS COMPANY

(Registrant)

Date: November 12, 2010

By: _____ /s/ NICK S. CYPRUS

Nick S. Cyprus
Vice President, Controller and Chief Accounting Officer



General Motors Company

Q3 2010 Results

November 10, 2010



Forward Looking Statements

In this presentation and in related comments by our management, our use of the words “expect,” “anticipate,” “possible,” “potential,” “target,” “believe,” “commit,” “intend,” “continue,” “may,” “would,” “could,” “should,” “project,” “projected,” “positioned” or similar expressions is intended to identify forward looking statements that represent our current judgment about possible future events. We believe these judgments are reasonable, but these statements are not guarantees of any events or financial results, and our actual results may differ materially due to a variety of important factors. Among other items, such factors might include: our ability to realize production efficiencies and to achieve reductions in costs as a result of our restructuring initiatives and labor modifications; our ability to maintain quality control over our vehicles and avoid material vehicle recalls; our ability to maintain adequate liquidity and financing sources and an appropriate level of debt, including as required to fund our planning significant investment in new technology; our ability to realize successful vehicle applications of new technology; and our ability to continue to attract new customers, particularly for our new products

GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provides information about these and other factors, which we may revise or supplement in future reports to the SEC.



Summary of Q3 2010 Results

	<u>Q1 2010</u>	<u>Q2 2010</u>	<u>Q3 2010</u>
<u>GAAP</u>			
Net Revenue (\$B)	31.5	33.2	34.1
Operating Income (\$B)	1.2	1.8	1.9
Net Income Attr. Common Stockholders (\$B)	0.9	1.3	2.0
EPS – Diluted (\$/Share)	0.55	0.85	1.20
<u>Non- GAAP</u>			
EBIT - Adj. (\$B)	1.7	2.0	2.3
Free Cash Flow (\$B)	1.0	2.8	1.4



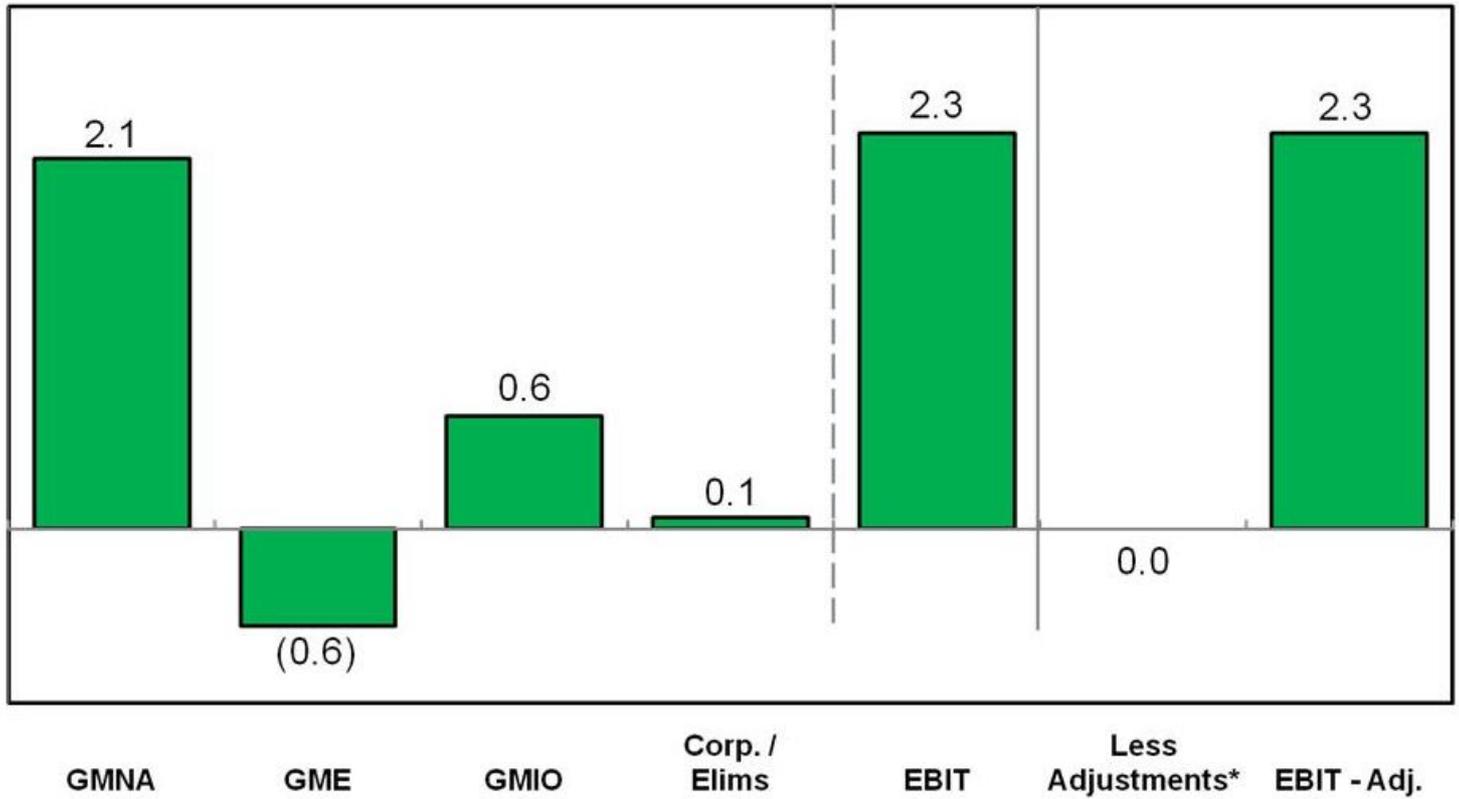
Q3 Operating Income Walk to EBIT - Adj.

<u>(\$ B)</u>	<u>Q3 2010</u>
Operating Income	1.9
Equity Income	0.4
Non-Controlling Interests	(0.1)
Non-Operating Income	<u>0.1</u>
Earnings Before Interest & Taxes (EBIT)	2.3
Less Adjustments	<u>0.0</u>
EBIT- Adj.	2.3



Q3 2010 EBIT & EBIT - Adj.

(\$B)



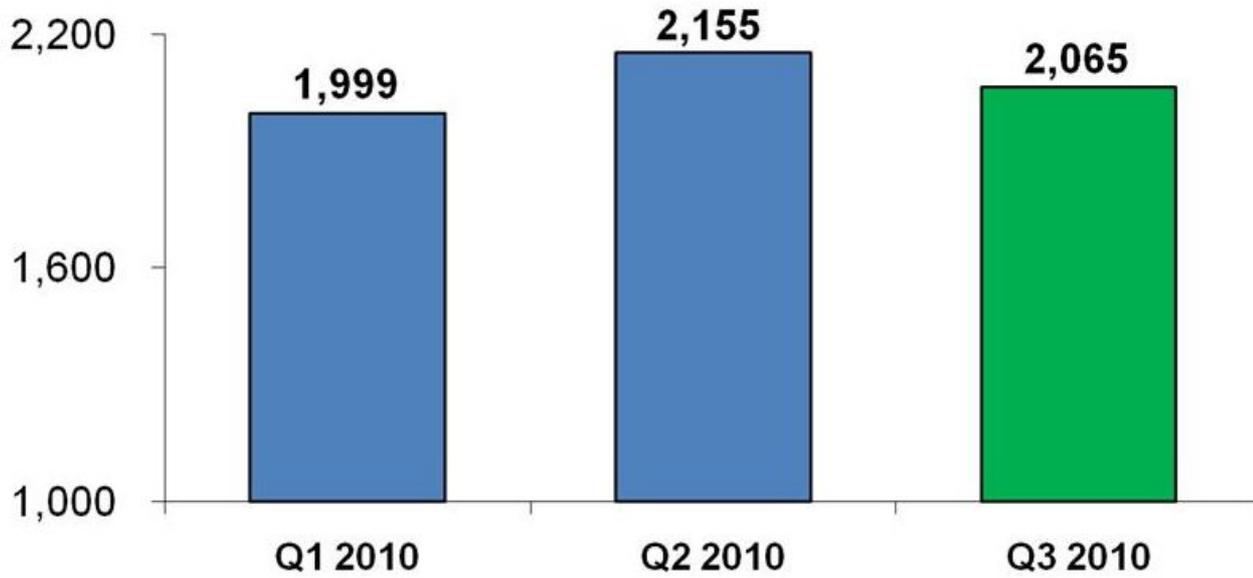
* Included in Earnings Before Interest and Taxes (EBIT)

Note: Results may not foot due to rounding



Q3 2010 Global Deliveries

(000's)

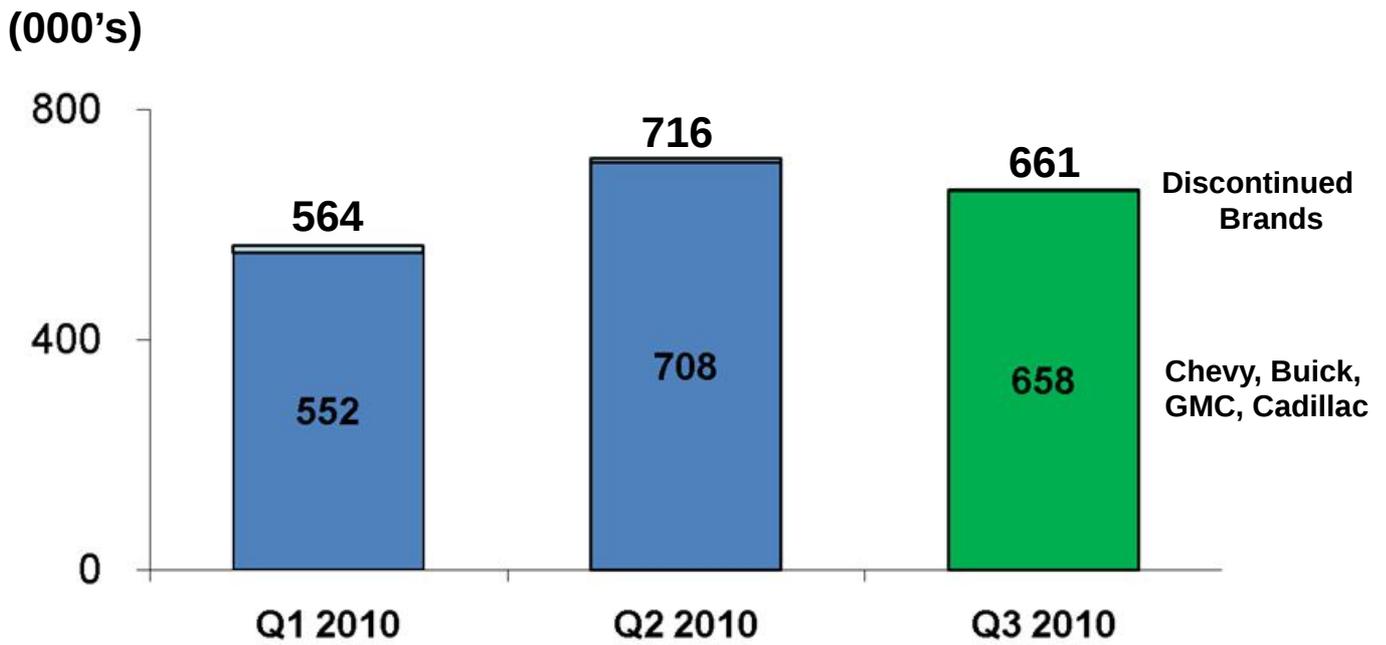


Global Share	Q1 2010	Q2 2010	Q3 2010
	11.0%	11.6%	11.5%

GM deliveries & market share include vehicles sold around the world under GM and JV brands, and through GM branded distribution network



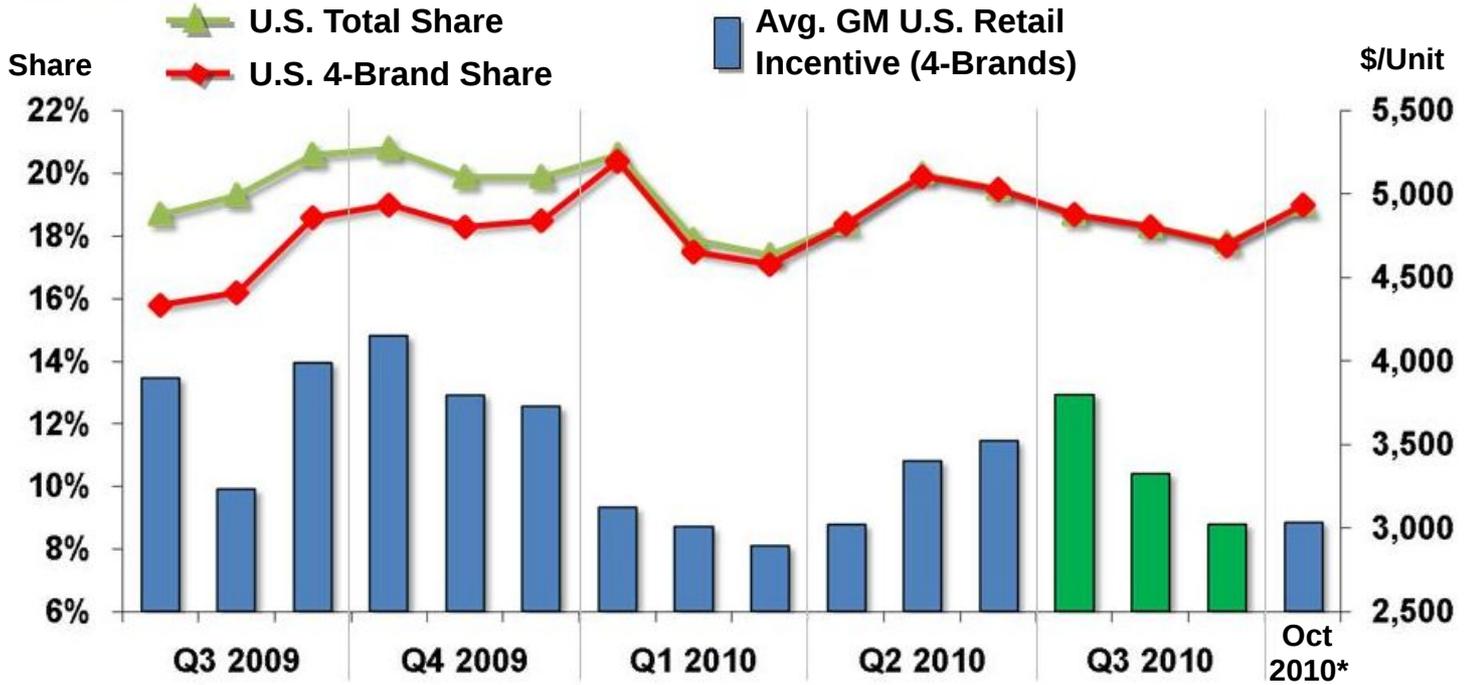
Q3 2010 GMNA Deliveries



GMNA Share	17.8%	18.7%	17.7%
U.S. Share	18.4%	19.4%	18.3%
U.S. 4 Brand Share	18.1%	19.3%	18.3%



Key GMNA Performance Indicators



Avg. U.S. Retail Incentive, as % of ATP

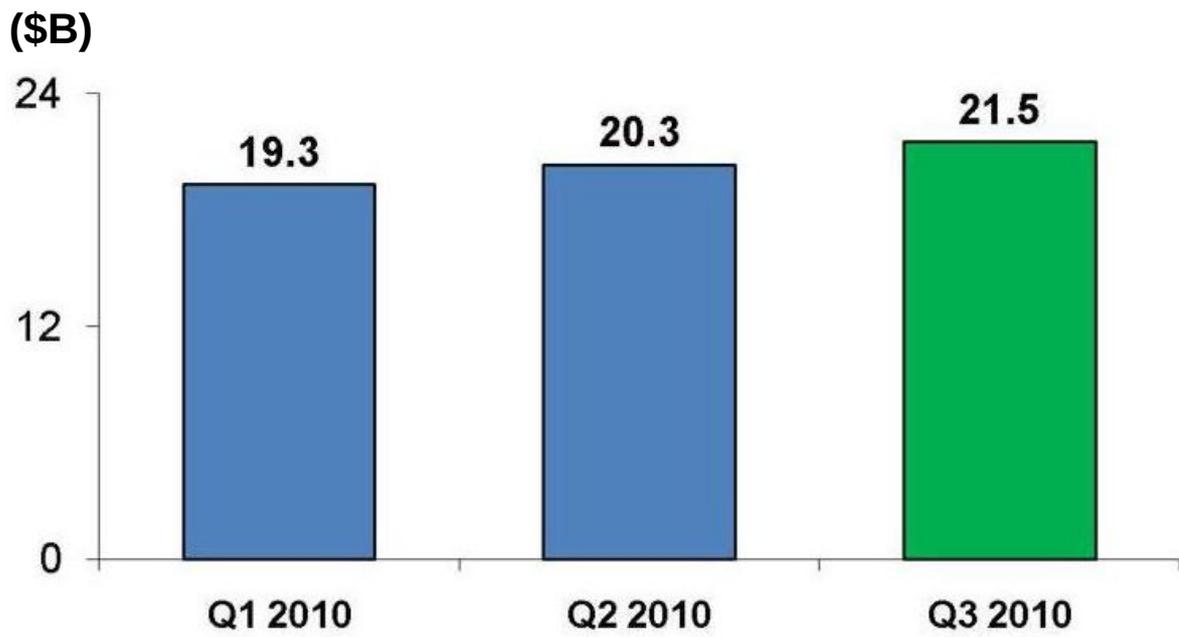
GM (4-Brand) %	14.0	12.2	12.5	13.3	12.2	12.0	10.3	9.7	9.3	9.9	11.2	11.7	12.6	10.7	9.6	9.5
GM vs. Ind. (GM % / Ind. %)	1.23	1.23	1.31	1.40	1.29	1.20	1.06	0.93	0.85	0.95	1.03	1.10	1.12	1.01	0.95	1.01

* October incentives as of the October 24th.

Note: Incentive & ATP Information Based on J.D. Power and Associates Power Information Network data



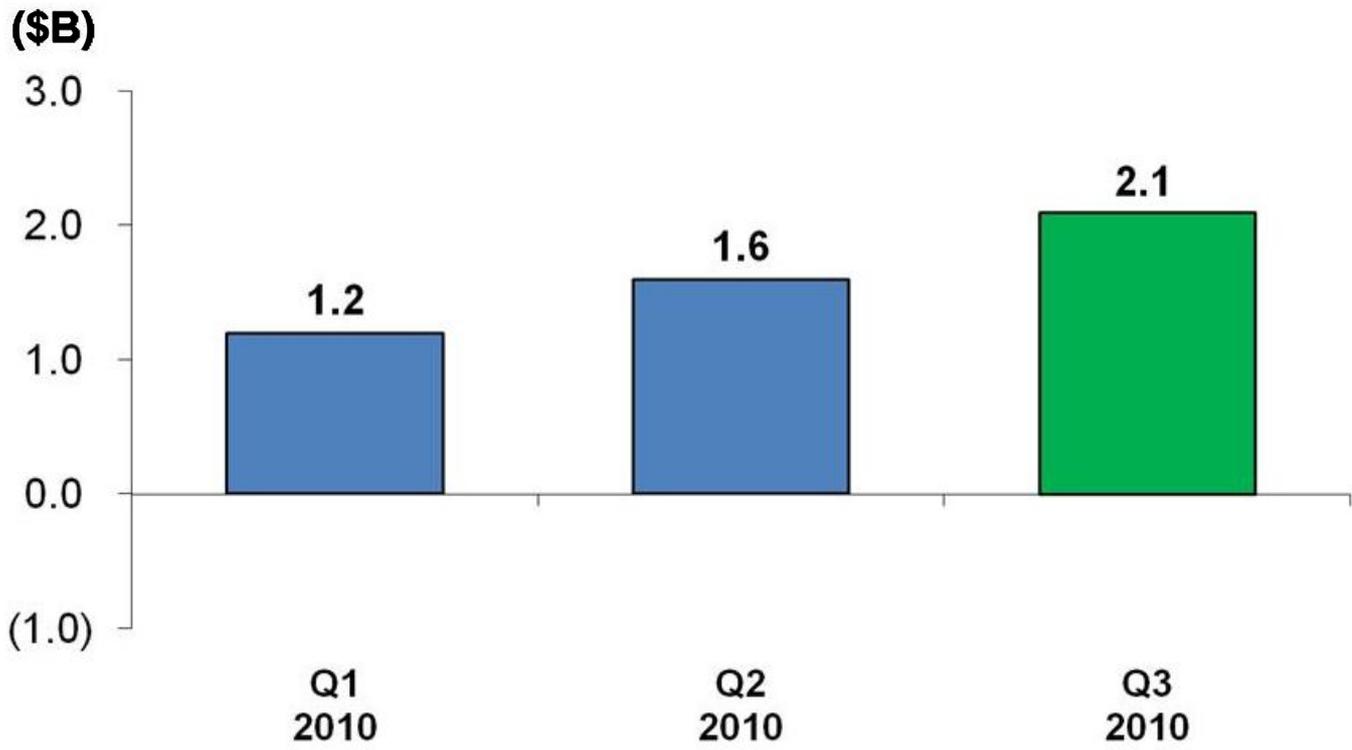
Q3 2010 GMNA Net Revenue



GMNA Production (000's)	668	731	707
U.S. Dealer Inv (000's)	428	438	478



Q3 2010 GMNA Earnings Before Interest & Taxes





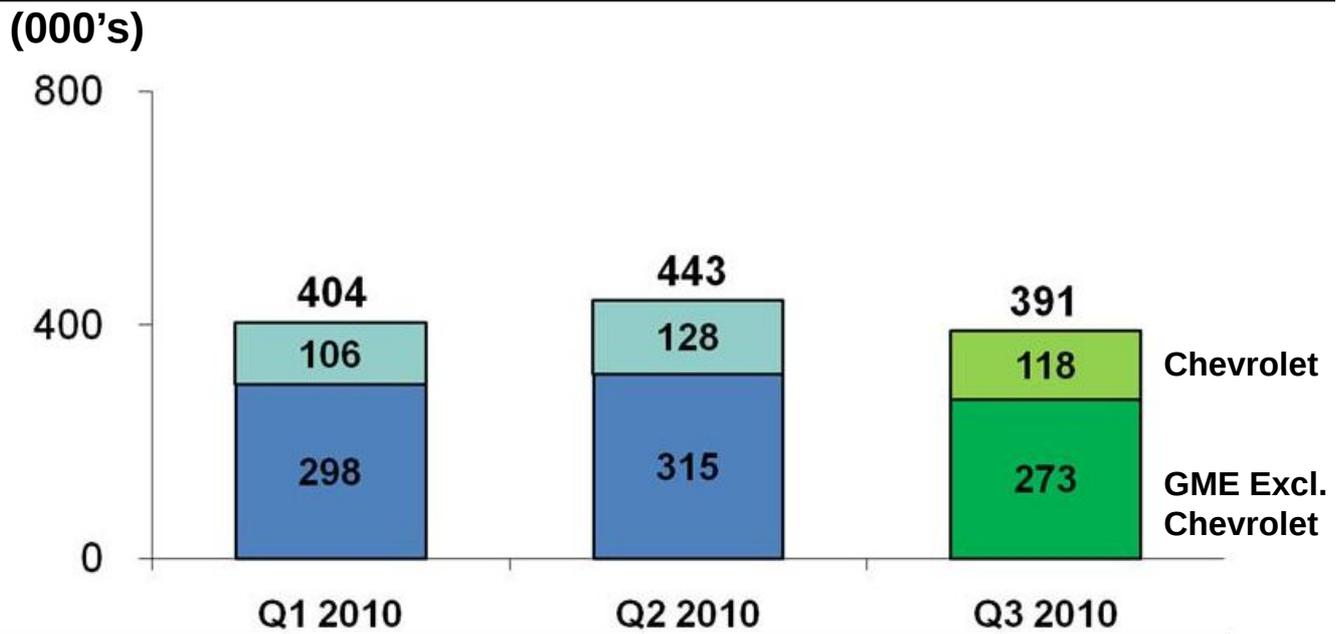
GMNA EBIT – Q2 2010 vs. Q3 2010

(\$B)





Q3 2010 GME Deliveries

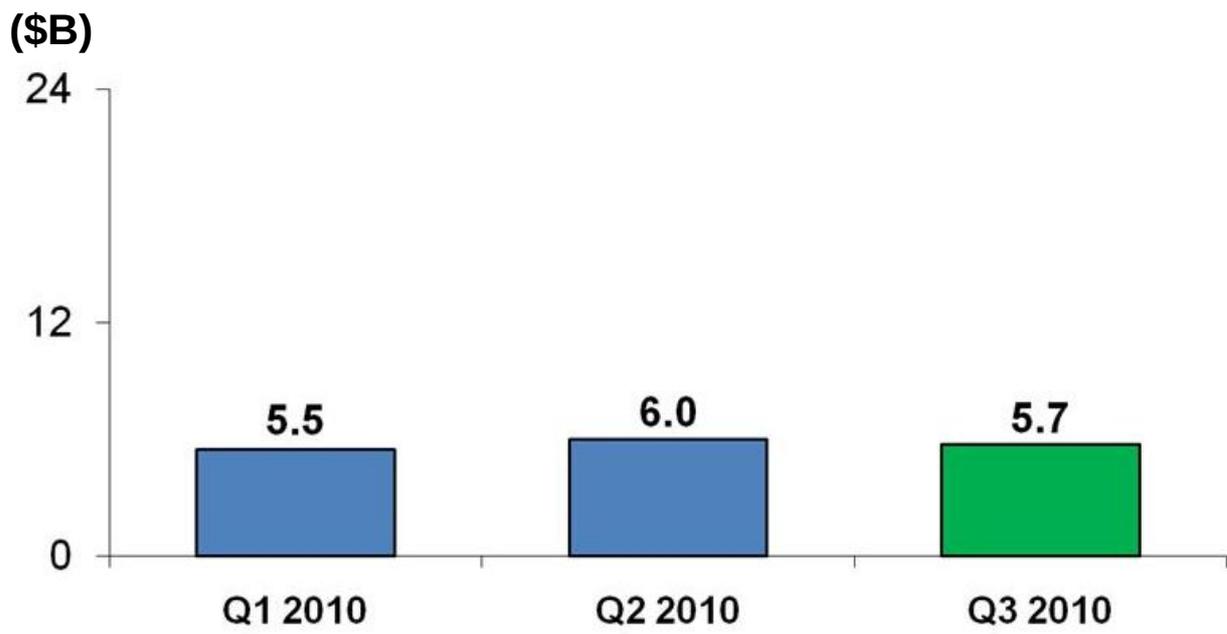


GME Share	8.5%	8.8%	8.9%
Germany Share	8.2%	8.0%	8.5%
U.K. Share	12.0%	13.8%	12.6%

GME deliveries and market share include unit sales of Chevrolets produced by GMIO. Revenue and associated costs of these unit sales are reported by GMIO



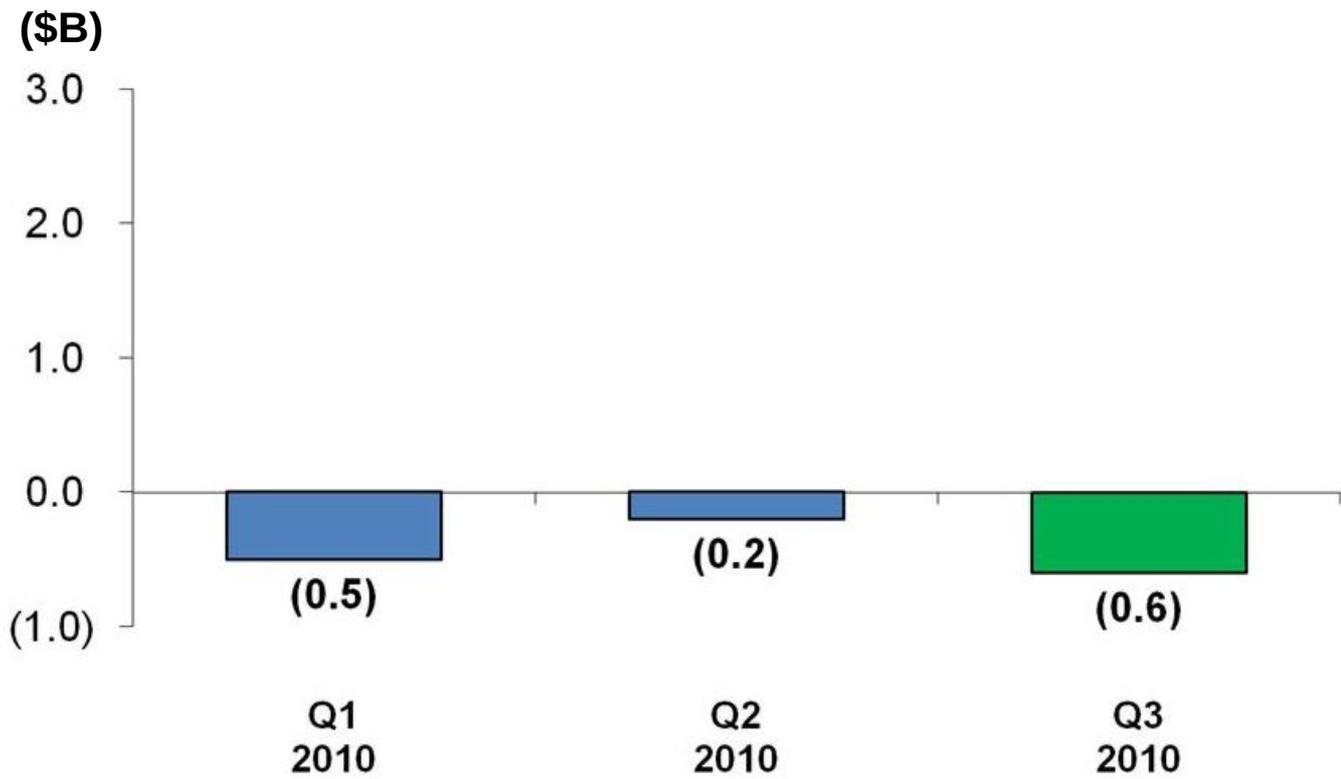
Q3 2010 GME Net Revenue



Production (000's)	Q1 2010	Q2 2010	Q3 2010
	305	331	286



Q3 2010 GME Earnings Before Interest & Taxes





GME EBIT – Q2 2010 vs. Q3 2010

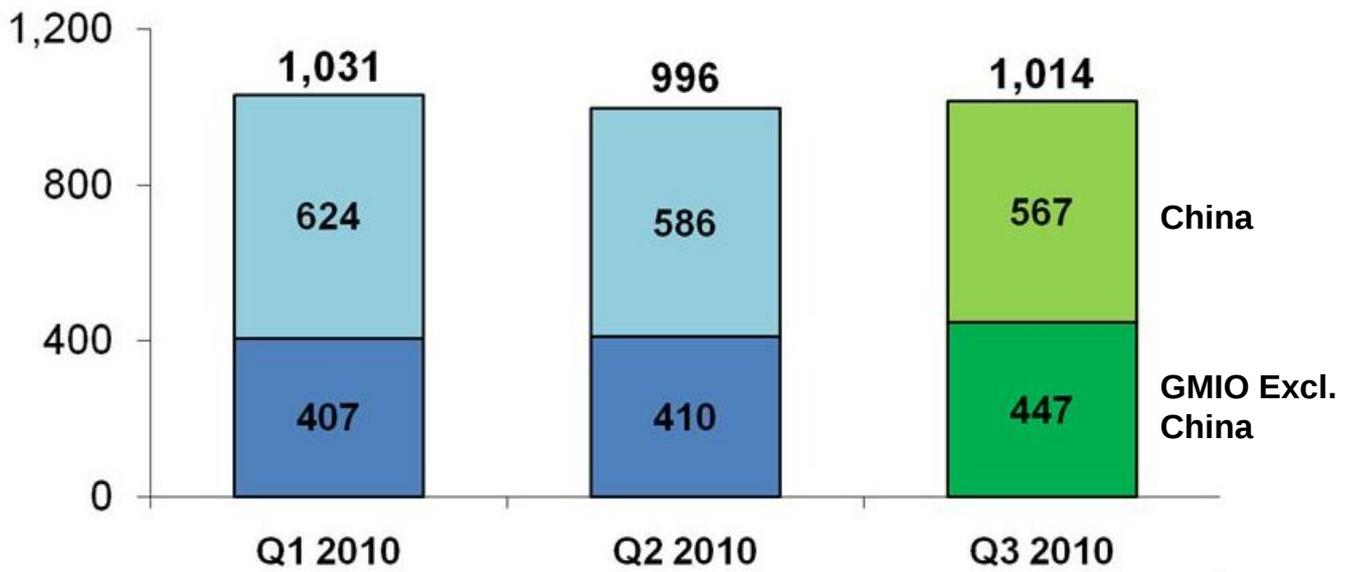
(\$B)





Q3 2010 GMIO Deliveries

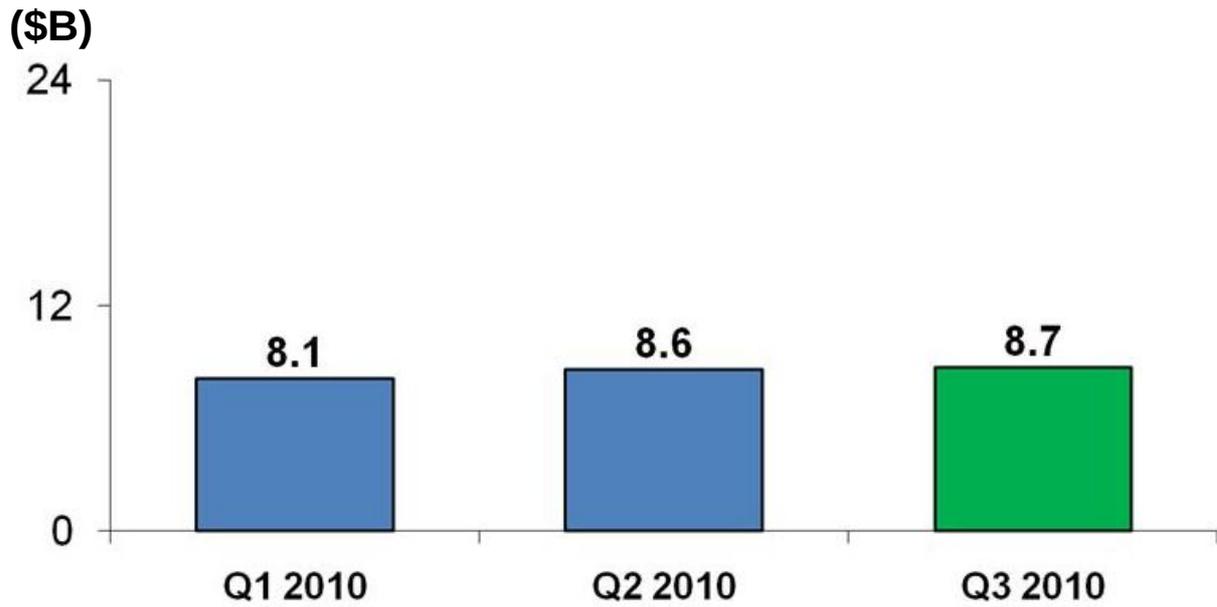
(000's)



	Q1 2010	Q2 2010	Q3 2010
GMIO Share	10.2%	10.3%	10.3%
China Share	13.3%	13.1%	13.6%
Brazil Share	19.9%	18.4%	18.3%
India Share	4.2%	4.0%	3.0%



Q3 2010 GMIO Net Revenue

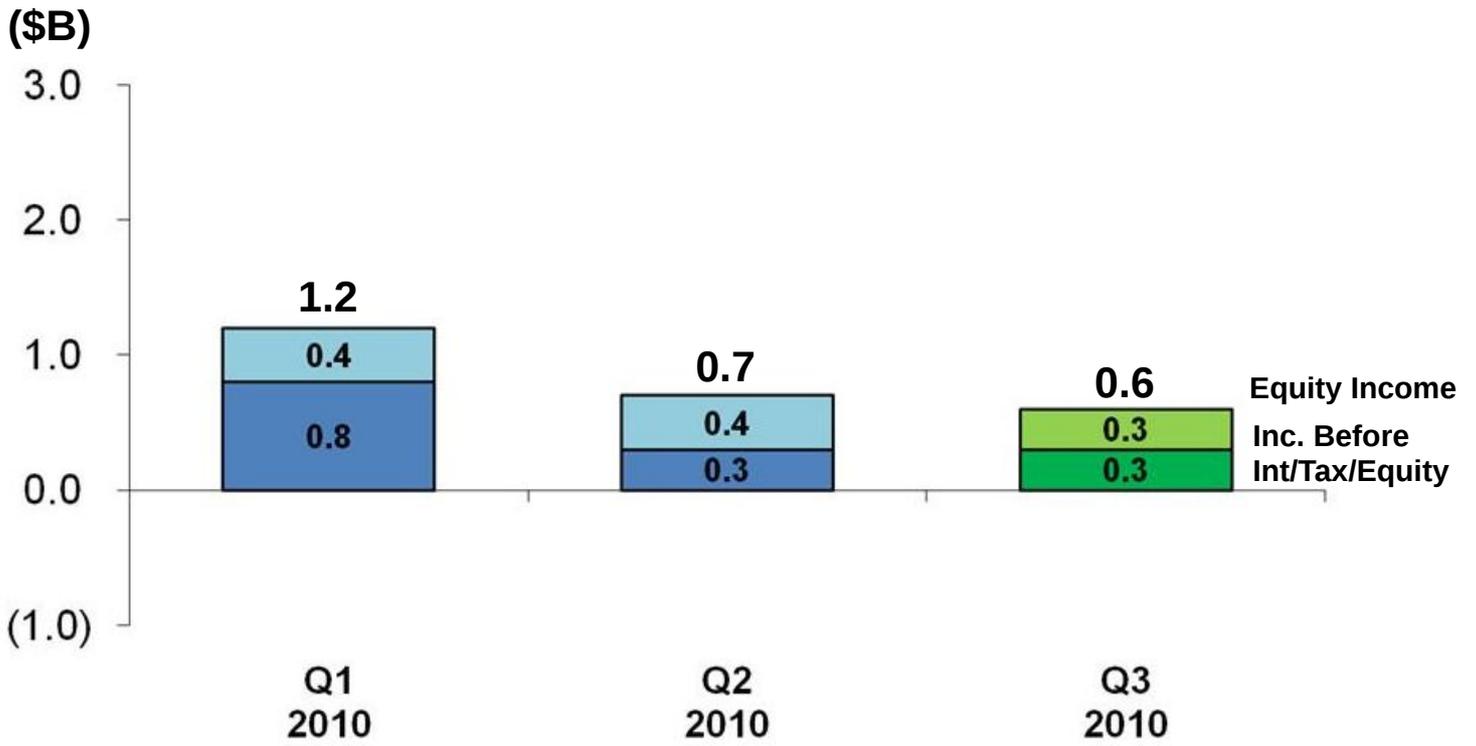


Production (000's)

Fully Consolidated	458	498	480
Joint Venture	<u>654</u>	<u>697</u>	<u>631</u>
Total	1,112	1,195	1,111



Q3 2010 GMIO Earnings Before Interest & Taxes





GMIO EBIT - Q2 2010 vs. Q3 2010

(\$B)





Cash Flow

<u>(\$B)</u>	<u>Q2 2010</u>	<u>Q3 2010</u>
Net Income Attr. Common Stockholders	1.3	2.0
Add-back Non-Controlling Interests & Preferred Dividends	<u>0.3</u>	<u>0.2</u>
Net Income	1.6	2.2
Depreciation / Amortization	1.7	1.7
Working Capital	0.1	(0.5)
Pension / OPEB & Other	0.5	(0.8)
Net cash provided/(used) operating activities	3.9	2.6
Capital Expenditures	(1.1)	(1.2)
Free Cash Flow	2.8	1.4



Key Balance Sheet Items

<u>(\$B)</u>	<u>June 30</u> <u>2010</u>	<u>Sept. 30</u> <u>2010</u>
Cash & marketable securities *	32.5	34.5
Available Credit Facilities	<u>1.1</u>	<u>1.3</u>
Available Liquidity *	33.6	35.8

Key Obligations:

Debt	8.2	8.6
Preferred Stock	7.0	7.0
Underfunded Pensions	26.4	29.4
Underfunded OPEB	9.3	9.4

* Includes Canadian HC Trust Restricted Cash



Q4 Outlook

- Expect Q4 EBIT to remain positive, but at a significantly lower run-rate than each of first three quarters
 - Different production mix
 - New vehicle launch costs
 - Increased engineering expense in support of future products
- \$0.7B non-cash charge associated with purchase of Series A Preferred Stock held by United States Department of Treasury



Q3 Key Messages

- Three straight quarters of profitability and positive cash flow
- Expect to post solidly profitable results for CY 2010
- Company continues to deliver on major business objectives
 - Product launches
 - Cost discipline
 - European restructuring
 - Strengthening balance sheet



General Motors Company

Select Supplemental Financial Information



Operating Income Walk to EBIT- Adj

<u>(\$B)</u>	<u>Q1 2010</u>	<u>Q2 2010</u>	<u>Q3 2010</u>
Operating Income	1.2	1.8	1.9
Equity Income	0.4	0.4	0.4
Non-Controlling Interests	(0.1)	(0.1)	(0.1)
Non-Operating Income/(Expense)	<u>0.3</u>	<u>(0.1)</u>	<u>0.1</u>
Earnings Before Interest & Taxes	1.8	2.0	2.3
Less Adjustments	<u>0.1</u>	<u>0.0</u>	<u>0.0</u>
EBIT- Adj.	1.7	2.0	2.3



Detail of Adjustments

<u>(\$B)</u>	<u>Q1</u> <u>2010</u>	<u>Q2</u> <u>2010</u>	<u>Q3</u> <u>2010</u>
Earnings Before Interest & Taxes (EBIT)	1.8	2.0	2.3
<u>Less Adjustments</u>			
- Gain on Saab Sale	0.1		
Total Adjustments	<u>0.1</u>	<u>0.0</u>	<u>0.0</u>
EBIT – Adj.	1.7	2.0	2.3



Restructuring Excluded From Adjustments

(\$B)	<u>Q1</u> <u>2010</u>	<u>Q2</u> <u>2010</u>	<u>Q3</u> <u>2010</u>
GMNA – Dealer Related	0.0	0.0	0.0
GMNA – Non-Dealer Related	<u>0.1</u>	<u>0.0</u>	<u>0.0</u>
Total GMNA	0.1	0.0	0.0
Total GME	(0.3)	(0.2)	(0.1)
Total GMIO	0.0	0.0	0.0
Total	(0.2)	(0.2)	(0.1)