

## GM Global Sales: January - September 2016

Region	Total Sales	Quarter 3		Calendar Year-to-Date		
		YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	919,248	(11,532)	-1.2%	2,628,091	(57,251)	-2.1%
GM Europe	282,951	(5,861)	-2.0%	922,996	21,897	2.4%
GM South America	152,533	1,891	1.3%	421,968	(63,887)	-13.1%
GM International	161,659	(30,026)	-15.7%	489,708	(100,053)	-17.0%
China	907,839	133,958	17.3%	2,718,315	225,232	9.0%
Total	2,424,230	88,430	3.8%	7,181,078	25,938	0.4%

Sales by Brand	Total Sales	Quarter 3		Calendar Year-to-Date		
		YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	1,034,325	(45,594)	-4.2%	2,990,776	(300,958)	-9.1%
Buick	362,843	62,508	20.8%	1,046,746	194,424	22.8%
GMC	164,575	(11,676)	-6.6%	477,428	(22,023)	-4.4%
Cadillac	83,085	15,183	22.4%	212,254	13,235	6.7%
Opel/Vauxhall	278,351	4,867	1.8%	911,379	44,258	5.1%
Holden	26,969	(1,510)	-5.3%	81,200	(5,968)	-6.8%
Baojun	158,138	46,998	42.3%	445,534	174,883	64.6%
Wuling	305,542	18,895	6.6%	988,053	(62,766)	-6.0%
All Others	10,402	(1,241)	-10.7%	27,708	(9,147)	-24.8%

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations, because GM does not offer or sell cars in those countries