## GM Global Sales: January - March 2017

| Region | Quarter 1 |  |  | Calendar Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Sales | YOY <br> Change | Pct Change | Total Sales | YOY Change | Pct Change |
| GM North America | 815,688 | 16,735 | 2.1\% | 815,688 | 16,735 | 2.1\% |
| GM Europe | 320,481 | 6,315 | 2.0\% | 320,481 | 6,315 | 2.0\% |
| GM South America | 147,540 | 14,324 | 10.8\% | 147,540 | 14,324 | 10.8\% |
| GM International | 146,622 | $(9,018)$ | (5.8\%) | 146,622 | $(9,018)$ | (5.8\%) |
| China | 913,442 | $(62,617)$ | (6.4\%) | 913,442 | $(62,617)$ | (6.4\%) |
| Total | 2,343,773 | $(34,261)$ | (1.4\%) | 2,343,773 | $(34,261)$ | (1.4\%) |
|  | Quarter 1 |  |  | Calendar Year-to-Date |  |  |
| Sales by Brand | Total Sales | YOY Change | Pct Change | Total Sales | YOY Change | Pct Change |
| Chevrolet | 923,870 | 8,099 | 0.9\% | 923,870 | 8,099 | 0.9\% |
| Buick | 304,450 | $(38,409)$ | (11.2\%) | 304,450 | $(38,409)$ | (11.2\%) |
| GMC | 159,825 | 12,701 | 8.6\% | 159,825 | 12,701 | 8.6\% |
| Cadillac | 78,528 | 15,973 | 25.5\% | 78,528 | 15,973 | 25.5\% |
| Opel/Vauxhall | 315,205 | 8,113 | 2.6\% | 315,205 | 8,113 | 2.6\% |
| Holden | 24,005 | $(1,544)$ | (6.0\%) | 24,005 | $(1,544)$ | (6.0\%) |
| Baojun | 203,619 | $(12,018)$ | (5.6\%) | 203,619 | $(12,018)$ | (5.6\%) |
| Wuling | 323,724 | $(24,695)$ | (7.1\%) | 323,724 | $(24,695)$ | (7.1\%) |
| All Others | 10,547 | $(2,481)$ | (19.0\%) | 10,547 | $(2,481)$ | (19.0\%) |

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.

