

GENERAL MOTORS

THIRD QUARTER 2018
GLOBAL SALES

Region	Quarter 3			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
GM North America	833,712	(90,909)	(9.8%)	2,572,721	(46,450)	(1.8%)
GM Europe	948	(82,278)	(98.9%)	2,924	(681,100)	(99.6%)
GM International	306,895	(21,720)	(6.6%)	885,106	(70,085)	(7.3%)
China	835,934	(146,377)	(14.9%)	2,680,330	(67,809)	(2.5%)
Total	1,977,489	(341,284)	(14.7%)	6,141,081	(865,444)	(12.4%)

Sales by Brand	Quarter 3			Calendar Year-to-Date		
	Total Sales	YOY Change	Pct Change	Total Sales	YOY Change	Pct Change
Chevrolet	984,475	(89,600)	(8.3%)	2,977,073	(9,398)	(0.3%)
Buick	303,649	(62,760)	(17.1%)	925,359	(87,072)	(8.6%)
GMC	156,923	(18,331)	(10.5%)	485,005	(15,984)	(3.2%)
Cadillac	88,767	(3,569)	(3.9%)	279,258	22,693	8.8%
Opel/Vauxhall	0			0	(692,526)	(100.0%)
Holden	15,751	(7,925)	(33.5%)	54,775	(18,146)	(24.9%)
Baojun	188,753	(60,056)	(24.1%)	631,825	(8,382)	(1.3%)
Wuling	235,311	(1,476)	(0.6%)	776,143	(25,109)	(3.1%)
All Others	3,860	(13,249)	(77.4%)	11,643	(31,520)	(73.0%)

Cuba, Iran, North Korea, Syria and Sudan are excluded from sales volume calculations.